



SKILLS NEEDS STUDY

QUANTITATIVE PHASE

Draft Final Report

18 June 2021



CONTEXT & OBJECTIVES



Context

The AMM is a private sector organisation, more specifically representing the interests of local manufacturers.

The AMM has the mission of promoting local manufacturing and supporting the transformation of the Mauritian manufacturing sector. The AMM itself is undergoing a transformation and aims at operating as a Think & Do Tank for the sector; to be successful in tackling collectively deep technological, behavioural and environmental evolutions.

70% of manufacturing companies in 2018 reported that they had to recruit in the past two years, and a majority of them reported that a low number of applicants had the required skills. This points out the shortage of skills as one of the key issues faced by the manufacturing sector.

Hence aiming to address the skills shortage issue, the AMM wishes to better understand the needs of manufacturing companies, expectations of the young generations as well as the perception of training institutions.



Objectives

- Evaluate the supply and demand in skills of the manufacturing sector
- Assess the attractiveness and perception of employment in the manufacturing sector
- Understand the perception of skills training in Mauritius
- Assess the drivers/barriers to skills training

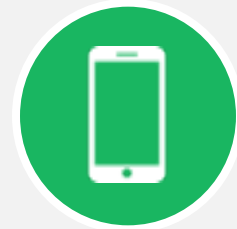
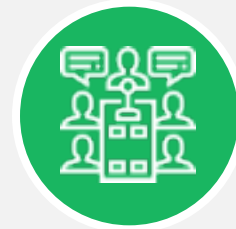
METHODOLOGY



Target:
**Manufacturing
sector**
(AMM members)



Target:
Youngsters
(Undergraduate
Students)



Focus Groups - Exploratory

Web Survey

Focus Groups – Exploratory

Web
Survey

Fed into next phase:

Definition of Current and
future skill needs

Definition & Quantification of
current and future skills needs

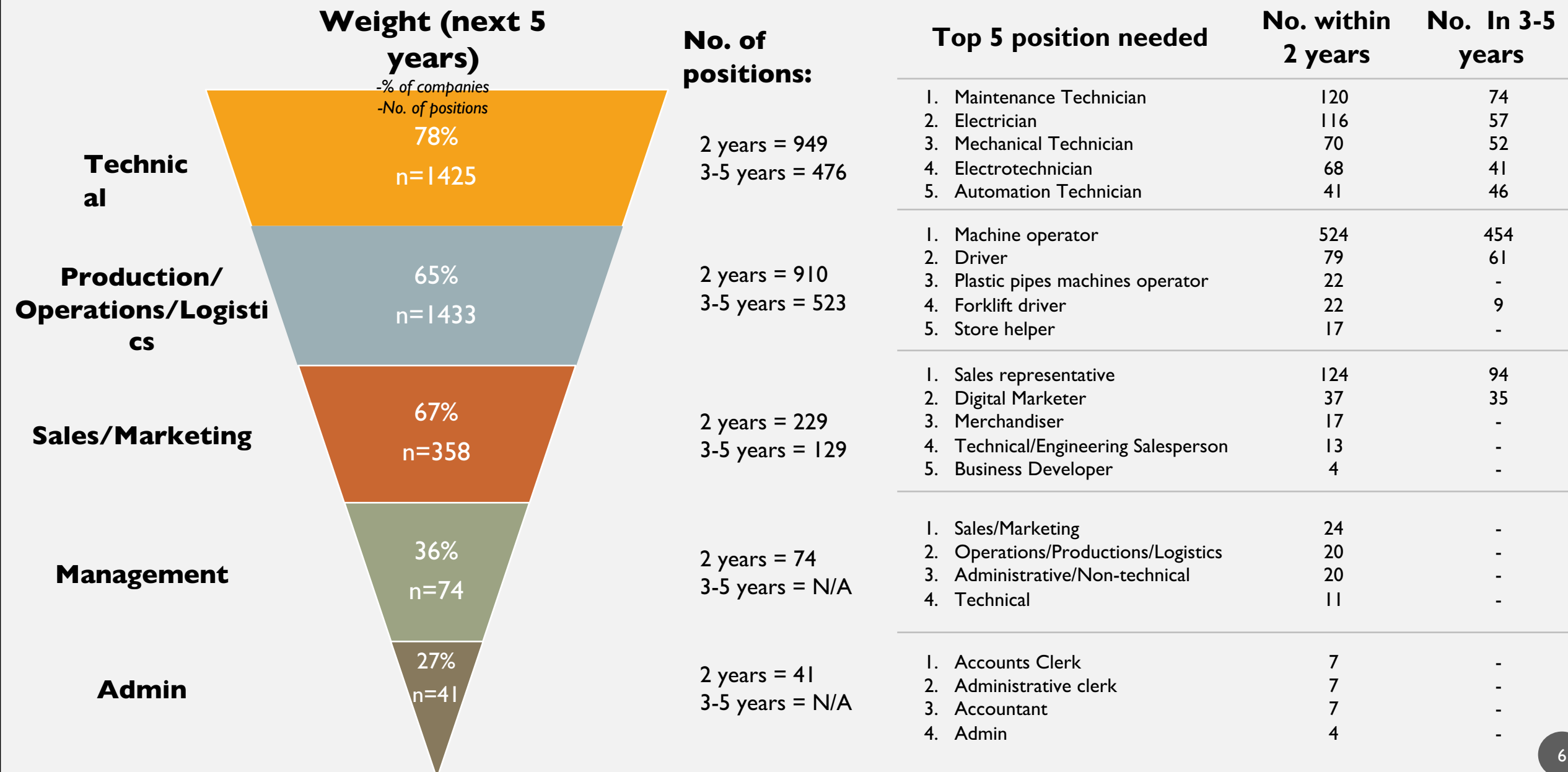
Reasons for attractiveness of sectors
and skills

This report is the next step following the data collection and results of the qualitative phase, and presents the results of the web surveys for the quantitative phase

KEY TAKEOUT

KEY TAKEOUT
MANUFACTURING SECTOR

KEY TAKEOUT – ESTIMATED AMM MEMBERS KEY STAFF NEEDS



KEY TAKEOUT – TOP TRAINING REQUIRED

Level	Top 5
Technical	<ol style="list-style-type: none"> 1. Accountability 35% 2. Critical thinking 33% 3. Communication skills 31% 4. Computer/Technology literacy 29% 5. Stress Management 25%
Production/ Operations/Logistics	<ol style="list-style-type: none"> 1. Operations Leadership 38% 2. Stock Management 36% 3. Communication skills 33% 4. Accountability 31% 5. Stress Management 29%
Sales/Marketing	<ol style="list-style-type: none"> 1. Sales 49% 2. Communication skills 49% 3. Negotiation 38% 4. Computer/Technology literacy 35% 5. Digitalisation 33%
Management	<ol style="list-style-type: none"> 1. Stress Management 49% 2. Performance Management 45% 3. Critical thinking 45% 4. Project Management 44% 5. Risk Management 40%
Admin	<ol style="list-style-type: none"> 1. Accountability 44% 2. Computer/Technology literacy 40% 3. Communication skills 33% 4. Microsoft packages proficiency (31%) 31% 5. Stress Management 29%

- Communication skills and Stress Management are the most in demand across levels being in the top 5 for 4 levels
- They are followed by Accountability and Computer/Technology Literacy with 3 level each and Critical Thinking with 2 levels

KEY TAKEOUT – COMPETENCIES & INDUSTRY TRANSFORMATION



- In terms of competencies needed in the next 3-5 years the top 5 is made up of:
 - Performance Management & Leadership skills (22%)
 - Digitalisation/Social Media Management skills (20%)
 - Strategic, Planning and Business Development skills (18%)
 - Specific technical skills (16%)
 - Research/Analytical Skills/Critical thinking (15%)



- According to respondents, the top 3 transformation solutions for their industry would be:
 - Continuous improvement / Lean Manufacturing (64%)
 - Operational performance and excellence tools (56%)
 - New technologies implementation (53%)

KEY TAKEOUT YOUNGSTERS

KEY TAKEOUT



- In line with the results of the qualitative phase, Work/Studies (Mean* = 3.33) and Family (Mean = 3.28) seems to be primary priorities in the lives of students, while Hobbies & Leisure (Mean = 1.70) and Friends (Mean = 1.69) seem to be secondary
- 38% of the students had no prior work experience, while 22% have worked in retail, 14% have worked in construction, 14% have worked in Tourism & Leisure and 10% have worked in the Manufacturing sector



- Overall, students seem to prefer the private sector over the public sector (88% finding the former to be at least attractive compared to 17% for the latter)
- This preference seems to be accentuated among Engineering and Industrial Logistics students
- IT and Research & Development (both at 83%) seem to be the most attractive sectors while Manufacturing is in the bottom 3 with 55% of students finding it to be at least attractive
- However the Manufacturing sector seems to be more attractive to Engineering (64%) and Industrial Logistics (71%) students and likely because of their field of study
- Students seem to express a rather positive opinion of the manufacturing sector with at least 81% agreeing to most positive statements about the sector
- However, the possibility of careering seems to be less attractive to most (58%) with the exception of Industrial Logistics students (82%)



- Students view communication skills (96%), Computer/Technology literacy (73%) and Critical thinking (59%) as the most valuable skills to have on the job market

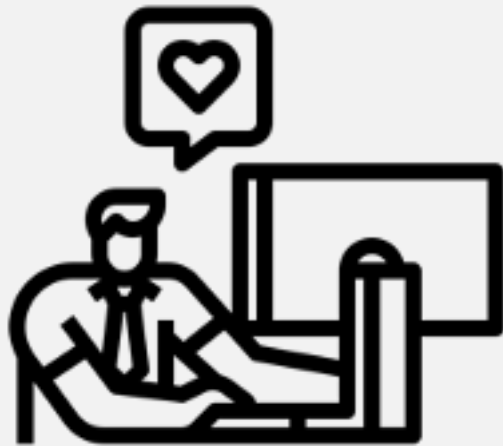
KEY TAKEOUT - CAREER PREFERENCE



Entrepreneur v/s Employee	83%	Start as an employee then become an entrepreneur
Job hopping v/s Lifetime job	64%	Job hopping
Ideal job v/s High salary	70%	Ideal Job

- 12% of industrial logistics (vs 6% for the whole sample) would rather be an employee for their whole career, and highlights their lesser affinity to entrepreneurship
- Industrial logistics students also seem to lean towards a lifetime job (41% vs 36% whole sample)

KEY TAKEOUT - WORK ENVIRONMENT



On-the-field v/s Desk job	74%	Have a predominantly on-the-field job
Casual atmosphere v/s Serious atmosphere	58%	Casual atmosphere
Office only v/s Office + work from home	82%	Mix of office and working from home
Office only v/s Job with travel/business travel	92%	Job that requires travel/business travel

- Industrial logistics show a stark preference for a serious atmosphere instead (76% vs 42% whole sample)

KEY TAKEOUT - LEARNING



Formal job training v/s Hands-on learning	63%	Formal job training
Continued guidance v/s Autonomy	65%	Continued guidance even after getting experience

- From the qualitative phase, however, it should be noted that some students acknowledged that for some fields, such as maintenance, it would make sense prioritising hands-on learning, as only theory would not make sense and that in some situations, a mix of both may be better
- While industrial logistics students have a lean even more towards continued guidance (82%), engineering students tend towards more autonomy (53% vs 35% whole sample)

KEY TAKEOUT - WORK MODE



Team projects v/s Individual projects	90%	Team projects
Multi-tasking v/s Single-tasking	60%	Multi-tasking
Simultaneous projects v/s One at a time	52%	Simultaneous projects

- Slight preference towards individual projects among engineering students (12% vs 10% whole sample)
- Both engineering and industrial logistics students show a preference towards single tasking instead (44% & 53% respectively vs 40% whole sample)
- Likewise, both of these students show a slightly higher preference than the whole sample towards working on one project at a time (50% & 53% respectively vs 48%)

KEY TAKEOUT - WORKING HOURS



Day hours only v/s Day and night as required	54%	Day and night as required
Week days only v/s Week days and weekends	56%	Week days only
Fixed working hours v/s Flexi-time	54%	Fixed working hours
Overtime remuneration v/s Time-off	62%	Overtime remuneration

- Engineering students lean more towards working on day hours only (59%) while Industrial Logistics students seem to have the strongest acceptance of working on day and night hours as required (71% vs 46% whole sample)
- Industrial Logistics students (71% vs 44% whole sample) are more inclined towards working both week days and weekends as required
- Engineering students lean more towards flexi-time (59% vs 46% whole sample)
- Industrial logistics students are the only ones who tend towards time-off for overtime (53% vs 38% whole sample)

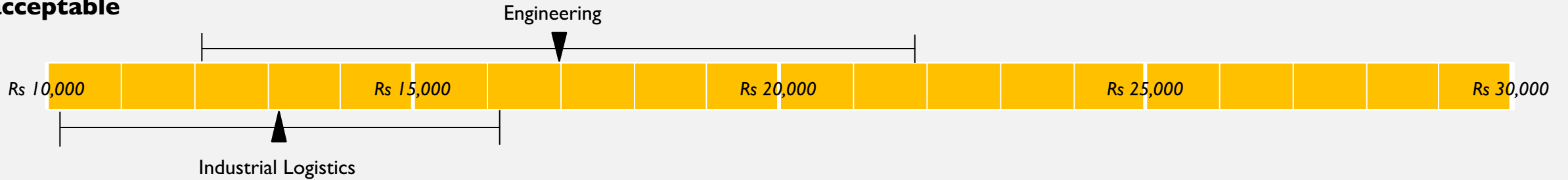
KEY TAKEOUT – SALARY EXPECTATIONS

Field of study	Lowest acceptable		Fair		Exceed Expectations	
	Mean	Standard Deviation	Mean	Standard Deviation	Mean	Standard Deviation
Engineering	Rs 16,969	Rs 4,854	Rs 21,098	Rs 4,906	Rs 23,466	Rs 5,834
Industrial Logistics	Rs 13,235	Rs 2,999	Rs 18,602	Rs 5,692	Rs 21,029	Rs 6,207
Digital Media	Rs 14,296	Rs 4,398	Rs 17,369	Rs 4,901	Rs 19,375	Rs 6,009
IT	Rs 14,066	Rs 4,187	Rs 16,629	Rs 5,297	Rs 18,132	Rs 6,256
Tourism & Hospitality	Rs 12,182	Rs 3,397	Rs 14,781	Rs 4,442	Rs 16,309	Rs 5,414
All	Rs 14,322	Rs 4,474	Rs 17,536	Rs 5,432	Rs 19,400	Rs 6,434

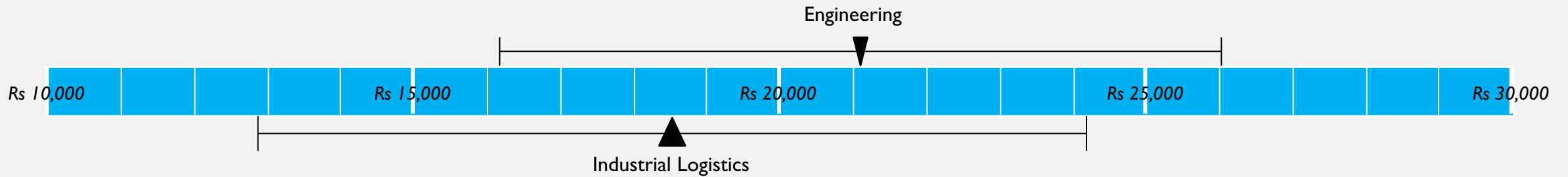
- Both Engineering and Industrial Logistics students have expectations that are above the overall average while IT and Tourism & Hospitality seem to be below this average

KEY TAKEOUT – SALARY EXPECTATIONS

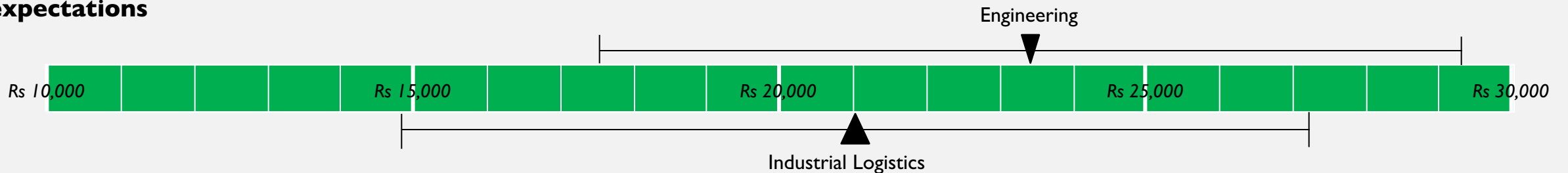
Lowest acceptable



Fair



Exceed expectations



KEY TAKEOUT - DEALBREAKERS

Overall, students consider that the main dealbreakers in a company employing them or looking to employ them are:



- 67%** Having a negative/toxic work environment
- 58%** Lack of respect of higher-ups towards employees
- 51%** Underpaying employees for the amount of work done
- 49%** Not valuing their employees

RECOMMENDATIONS

SECTOR LEVEL RECOMMENDATIONS

COMMITTEE FOR COMPETITIVITY FACILITATION

The needs of the industry are likely to change depending on factors such as socio-economic factors and new technologies and hence it may be desirable to consider putting into place a structure to better address the skills needs of the industry and that through a committee for competitiveness facilitation



Main objectives

- Promote and facilitate transformation of the industry
- Promote curriculums that will address the needs of both the industry and students coming from institutions
- Facilitate between industry and institutions for standardising and integrating work placement programmes into industry related courses
- Set up and maintain a competency observatory to keep track of needs within the industry



Stakeholders

AMM	Tertiary institutions	HRDC	Companies	Ministry of Labour
✓	✓	✓	✓	
✓	✓		✓	✓
✓	✓		✓	✓
✓		✓	✓	

IMPROVED AND SUSTAINED COMMUNICATION

- It is unlikely that if left as is, the image of the manufacturing sector will improve on its own and attract skilled and required workforce
- Hence, an increase in and sustained communication strategy is likely the best way to achieve this



Main objectives

- Increase the visibility of programmes that promote the transformation of the industry
- Promote discovery of innovative jobs and projects within the industry



Media

- Industry open days
- Increased and sustained use of digital platforms (e.g. social media, YouTube, Instagram) with contents such as testimonial videos etc..



Stakeholders

- Manufacturing companies – communication of their own activities and providing material for sector-wide
- AMM – Coordinating and executing sector-wide communication
- Institutions – communicate on courses that can lead to a career in the industry

COMMON SPONSORSHIP AND TRAINEESHIP SCHEME



- One way of further involving students and interesting students is for the industry to play a more active role in their development
- This could be achieved through the creation of a common scheme to finance students who are interested in working in the manufacturing sector
- Moreover, during their studies they would be guaranteed traineeships and in different industries so as to both:
 - Increase their chances of finding an industry of interest and consequently improving the chances of retaining them within the sector
 - Widen their skills and understanding of the sector which would increase their versatility and make them work-ready when they complete their studies
- Furthermore this scheme could be further improve by the presence of an industry tutor whose role would be to:
 - Monitor the progress and growth of the student
 - Steer the student towards the right growth opportunities
 - Help the student to adjust or solve problems during the course of their traineeships
- Additionally, this scheme could also be extended to non-SC and non-HSC holders, and could create a pool of skill labour that could address the current and future needs of the industry

COMPANY LEVEL RECOMMENDATIONS

TECHNOLOGY AS AN ATTRACTOR



- Gen Z are digital natives, and even more so than millennials from having been exposed to the internet at an even younger age, and are hence very tech savvy
- Hence, the possibility of working and being involved in the implementation of new technologies may spur more interest in the manufacturing sector
- Furthermore, the qualitative phase has shown that at least some students have an interest in the manufacturing and want to see it progress
- Therefore, communication that is likely to resonate with them may gain in involving both:
 - manufacturers who are already using cutting-edge technology
 - promoting a transforming industry and the role of youngsters as actors of this transformation

PROVIDING A SENSE OF PROGRESS AND MOTIVATION



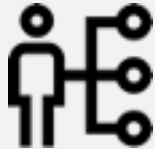
- The results of the quantitative survey lends support to youngsters abhorring stagnancy, and needing progression as evidenced by
 - 94% seemingly interested in entrepreneurship
 - 64% leaning towards job hopping
 - 74% preferring an on-the-field job
 - 92% inclined towards a job that requires travel/business travel
- Given this need for dynamism, it is unlikely that young workers would be committed to a job where they feel no progress at all professionally (promotions, new skills, new responsibilities, etc...) and personally (purchasing a car, getting their own houses, etc...)
- Hence, one possible way to curb the turnover rate of youngsters is to provide them with something to work towards, and motivate them, such as a career track which
 - May or may not include promotions (but with clear requirements for promotions)
 - Defines milestones and achievements at reasonable intervals for the worker, which could also serve to improve their skills
 - Rewards the employee for achieving milestone and achievements with a right mix of accolades and more tangible/financial rewards (which may help them achieve their projects quicker and foster more loyalty)
 - Moreover, given the attractiveness of entrepreneurship, the prospect of internal projects and training that can teach them skills to become an entrepreneur may further help to retain them longer in a company



ONE SIZE DOES NOT FIT ALL



- However, whether in implementing career tracks or any other solution, one should be wary of applying a setting up a standard approach
- For one, both the qualitative and quantitative results of the study have shown that, across field of studies, work and salary expectations, as well as opinions on the attractiveness of sectors differ
- Moreover, it is also very likely that even among the same field of study, individuals may differ in skills levels, skill affinity and overall professional interests (which may also evolve and change as an employee gains experience)

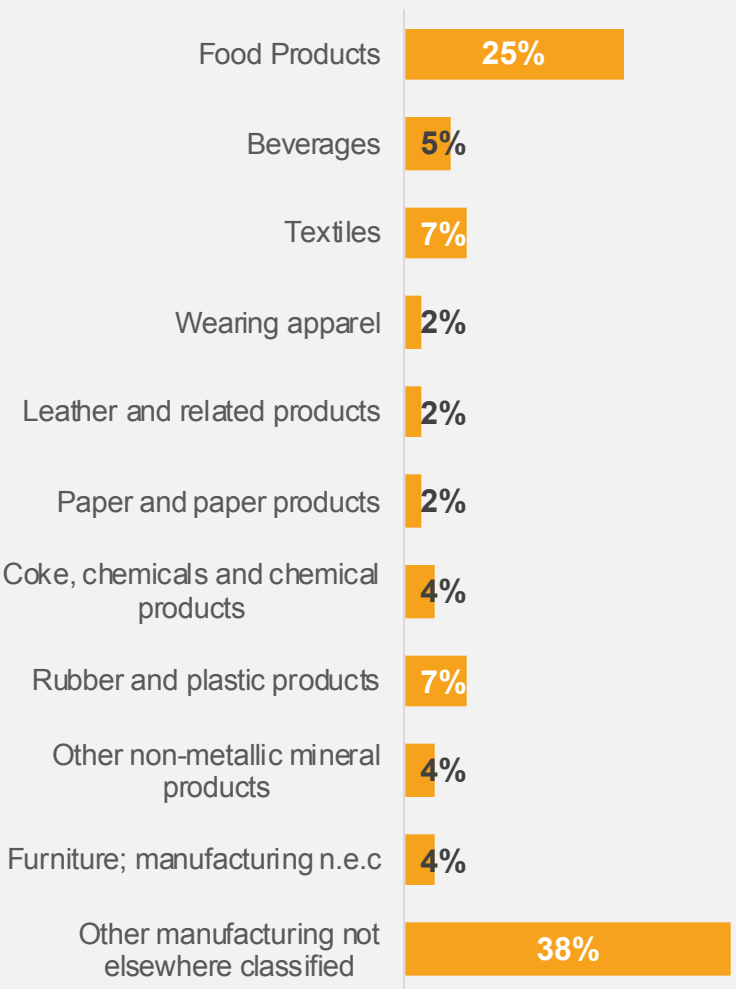


- Hence to improve chances of retaining employees, some effort may need to re-adapt performance review systems into a performance and aspirations reviews so as to better understand:
 - Which achievements and milestones may be more motivating to the individual
 - Which rewards they are more sensitive to
 - How their interests are evolving and how those can fit and add value to the business
- And adjust their career track as far as permissible so as to keep them engaged and reduce the risk of losing a well-trained or promising employee

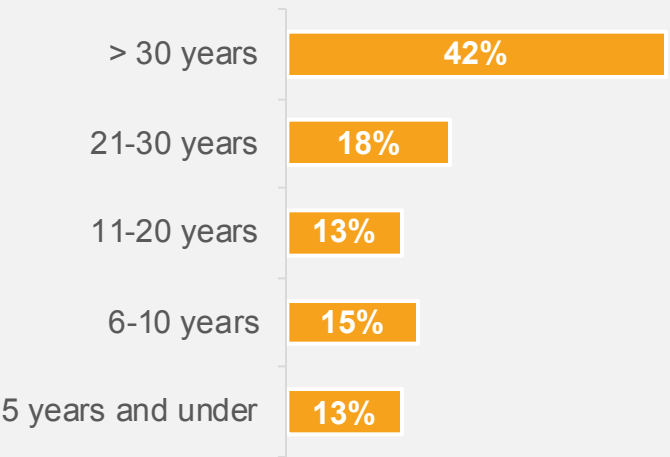
SURVEY ON MANUFACTURING SECTOR

SAMPLE PROFILE N=55 (OUT OF 120)

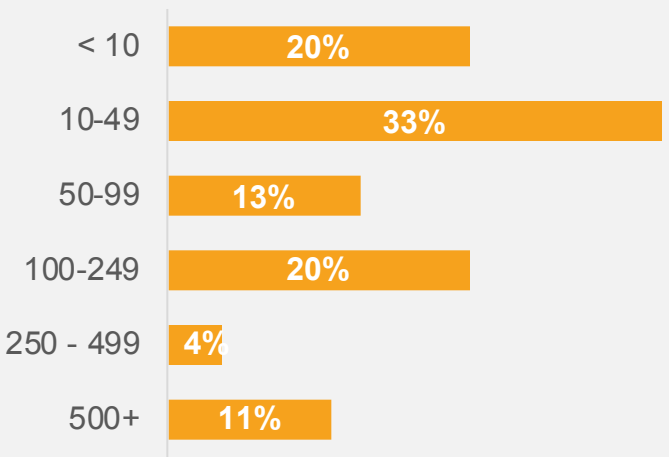
Sector of activity



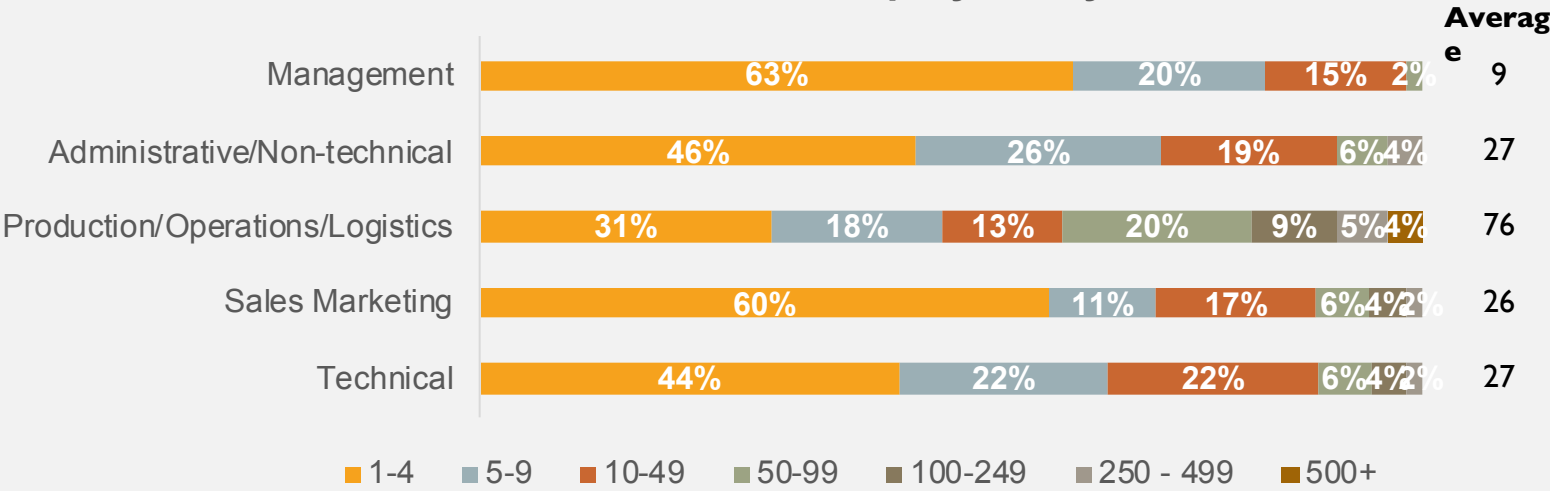
Years of operation



No. of employees



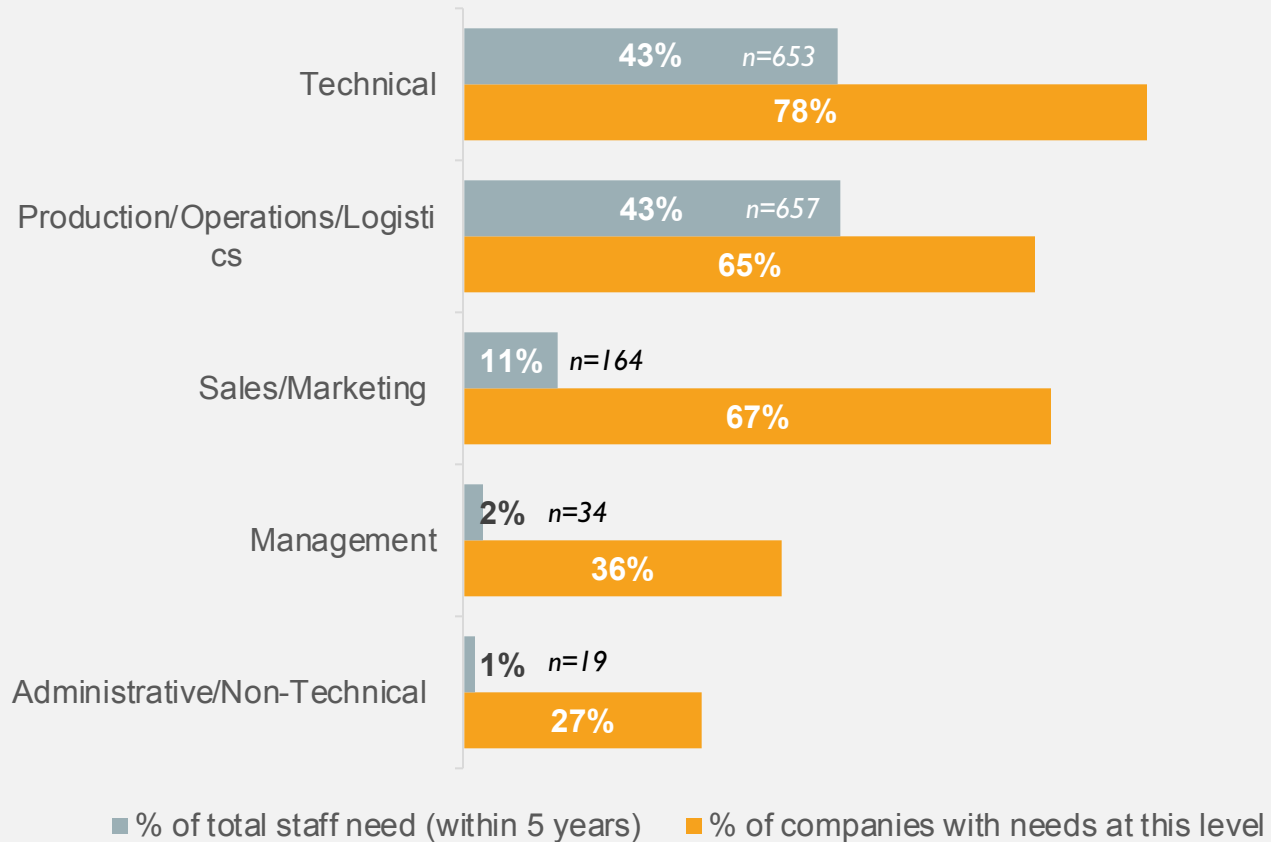
Number of employees by level



Q2. In which of the following manufacturing subsectors does your company belong?
Q5. For how many years has your company been in operation?
Q3. What is the size of your total employee workforce?
Q5. How many of your employees are there among the following levels in your company? N =55

MAIN REPORT

OVERALL SKILL NEEDS BY LEVEL



- Overall, skill needs seem to be concentrated around the Technical and Production/Operations/Logistics level with
 - 78% and 65% of companies expressing needs at these levels respectively
 - Both amounting to a total of 86% of total staff needs expressed
- While more than two thirds of manufacturing expressed the need for Sales/Marketing personnel, this amounts to only 11% of staff needs
- Administrative/Non-technical accounts for the lowest demand in the industry, with 27% of companies expressing this need and weighing only 1% of the staff demand

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)? n=55

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

Q12. What are the positions currently needed at the Sales/Marketing level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=37

Q14. What are the positions currently needed at the Production/Operations/Logistics level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=36

Q16. What are the positions currently needed at the Administrative/Non-technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=20

Q18. What are the positions currently needed at the Management level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=20

OVERALL SKILL NEEDS – ALL AMM MEMBERS

- By using as hypothesis that the sample is representative of AMM's total population of members, the needs of the AMM can be extrapolated to be as follows:

Level	%		Sample		AMM total members estimations	
	Of companies with needs at this level	Of staff needed within 5 years	No. companies with needs at this level	No. staff needed within 5 years	No. companies with needs at this level	No. staff needed within 5 years
Administrative/Non-Technical	27%	1%	15	19	33	41
Manager	36%	2%	20	34	44	74
Sales/Marketing	67%	11%	37	164	81	358
Production/Operations/Logistics	65%	43%	36	657	79	1433
Technical	78%	43%	43	653	94	1425
Total	100%	100%	55	1527	120	3331

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)? n=55

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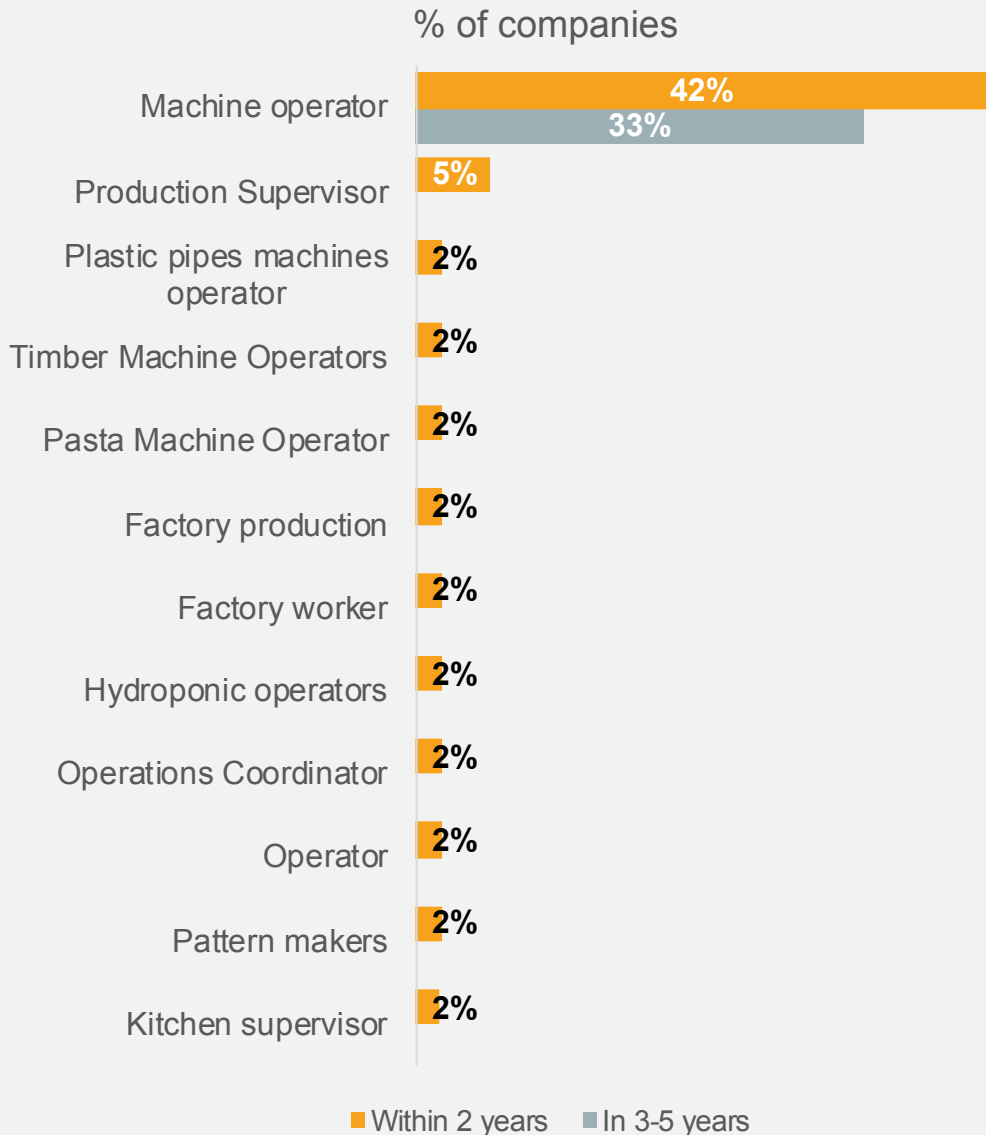
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OPERATIONS/PRODUCTIONS/LOGISTICS LEVEL NEEDS

OPERATIONS – PRODUCTION



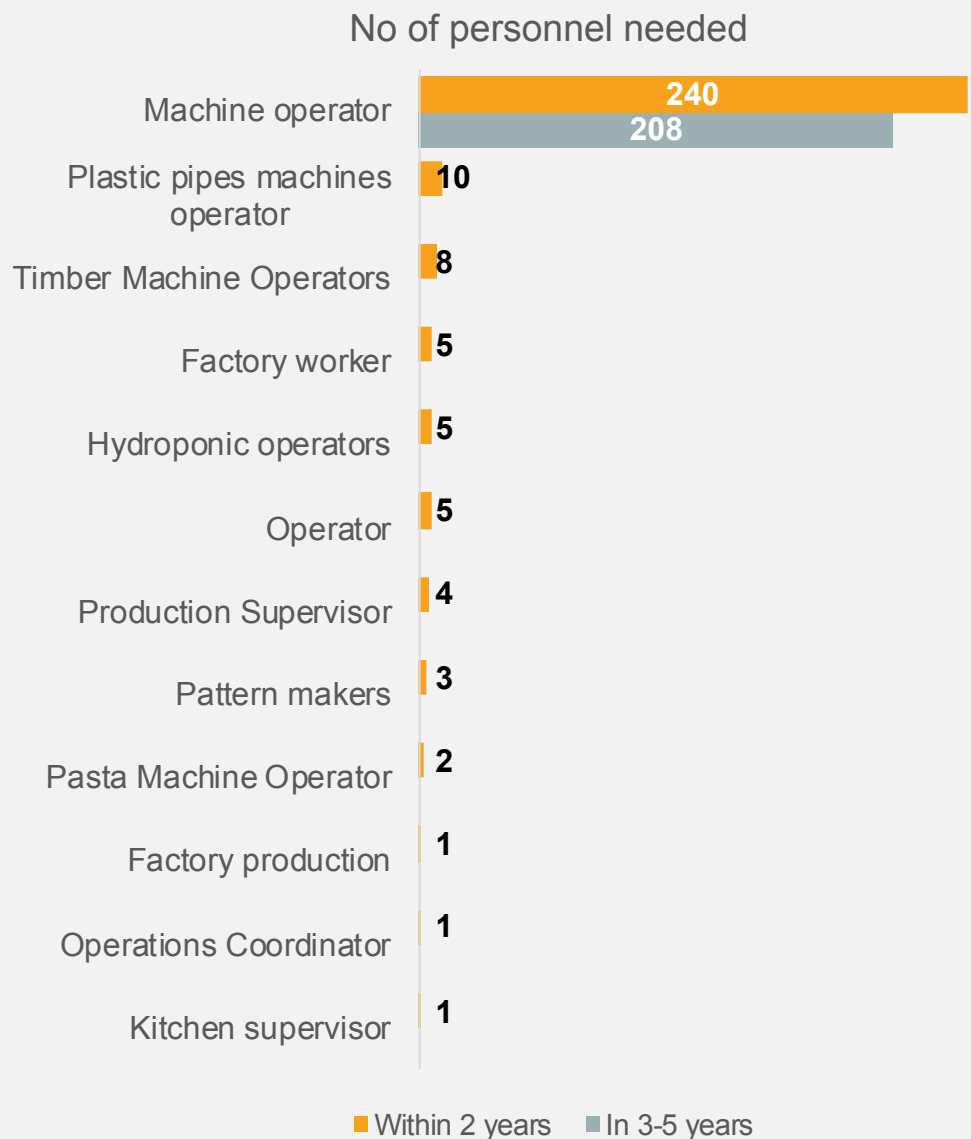
- The production needs are nearly exclusively centred around machine operators with at least 48% of companies express this need within 2 years and 33% in 3-5 years

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q14. What are the positions currently needed at the Production/Operations/Logistics level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=36

OPERATIONS – PRODUCTION



- In terms of numbers needed, the pattern remains the same with at least 260 machine operators being needed within 2 years and 208 in 3-5 years

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Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

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OPERATIONS – PRODUCTION

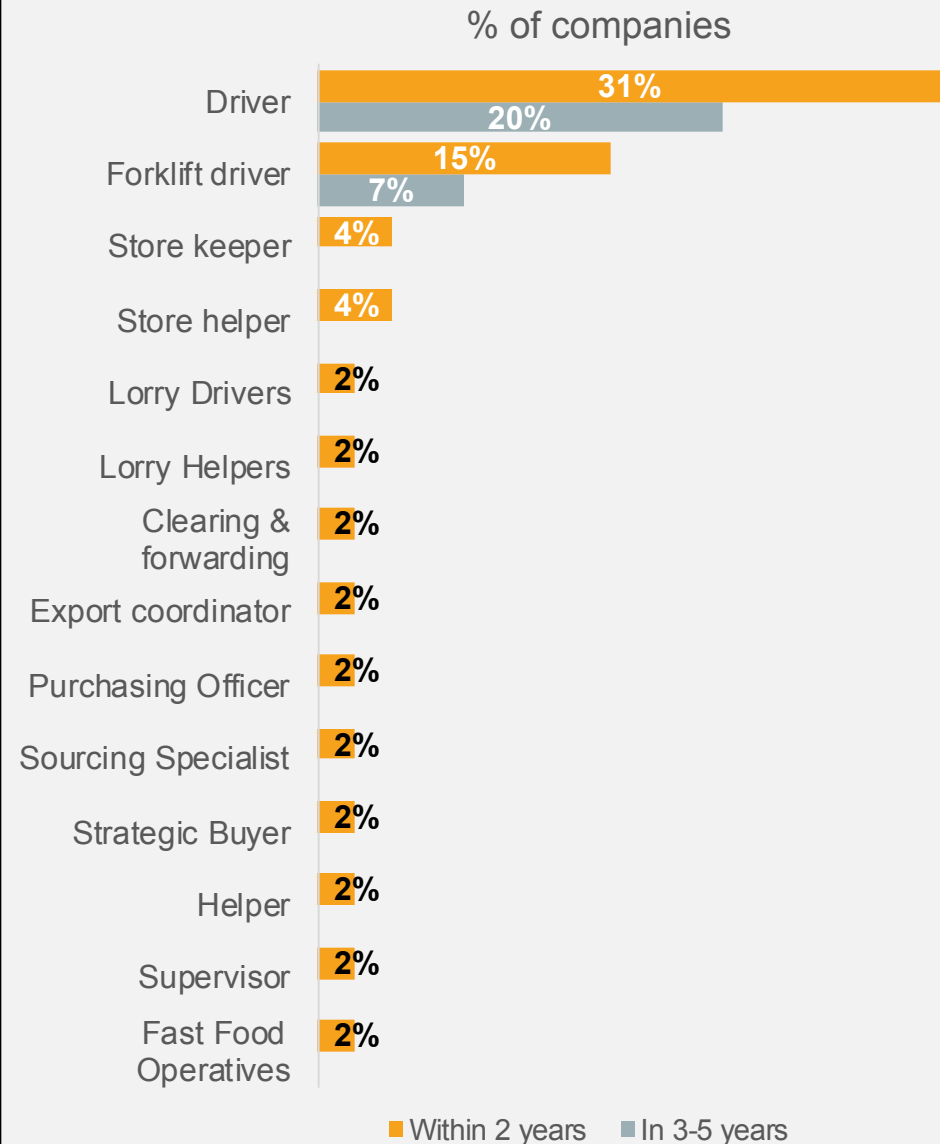
Post	Next 2 years			In 3-5 years		
	No. of companies	No. needed	Average per company	No of companies	No. Needed	Average per company
Machine operator	23	240	10.4	18	208	11.6
Plastic pipes machines operator	1	10	10	-	-	-
Timber Machine Operators	1	8	8	-	-	-
Factory worker	1	5	5	-	-	-
Hydroponic operators	1	5	5	-	-	-
Operator	1	5	5	-	-	-
Production Supervisor	3	4	1.3	-	-	-
Pattern makers	1	3	3	-	-	-
Pasta Machine Operator	1	2	2	-	-	-
Factory production	1	1	1	-	-	-
Operations Coordinator	1	1	1	-	-	-
Kitchen Supervisor	1	1	1	-	-	-
Total	29	285	9.8	18	208	11.6

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Q14. What are the positions currently needed at the Production/Operations/Logistics level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=36

OPERATIONS – LOGISTICS & OTHERS



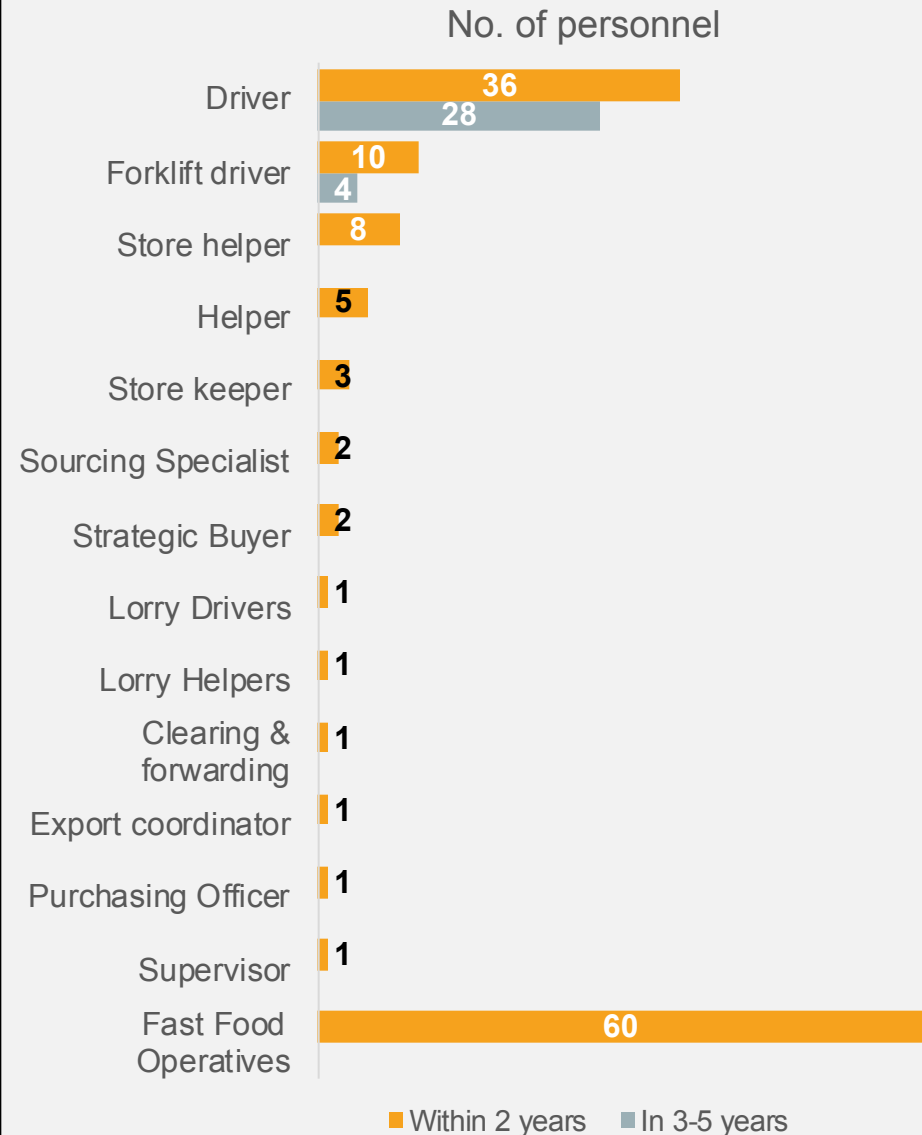
- 33% of manufacturing companies express a need for drivers within the next 2 years while 20% content that they will need drivers within the next 3-5 years
- Forklifts drivers are the second most needed among (15% within 2 years; 18% in 3-5 years), followed by Store helpers and Storekeepers

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q14. What are the positions currently needed at the Production/Operations/Logistics level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=36

OPERATIONS – LOGISTICS & OTHERS



- 37 drivers will likely be required within 2 years and an additional 28 in 3-5 years
- 10 forklifts drivers will be needed and an additional 4 in 3-5 years
- While 60 Fast Food operatives are needed, these represent the needs of only one company – seemingly the production unit of a fast food

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

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OPERATIONS – LOGISTICS & OTHERS

Post	Next 2 years			In 3-5 years		
	No. of companies	No. needed	Average per company	No of companies	No. Needed	Average per company
Driver	17	36	2.2	11	28	2.5
Forklift driver	8	10	1.3	4	4	1.0
Store helper	2	8	4.0	-	-	-
Helper	1	5	5.0	-	-	-
Store keeper	2	3	1.5	-	-	-
Sourcing Specialist	1	2	2.0	-	-	-
Strategic Buyer	1	2	2.0	-	-	-
Lorry drivers	1	1	1.0	-	-	-
Lorry Helpers	1	1	1.0	-	-	-
Clearing & forwarding	1	1	1.0	-	-	-
Export coordinator	1	1	1.0	-	-	-
Purchasing Officer	1	1	1.0	-	-	-
Supervisor	1	1	1.0	-	-	-
Fast food operatives*	1	60	60.0	-	-	-
Total	20	72	3.6	12	32	2.7

*Excluded from averages

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

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TOP 5 - PRODUCTION/OPERATIONS/LOGISTICS LEVEL NEEDS

Post	Sample				AMM Total Population			
	Next 2 years		In 3-5 years		Next 2 years		In 3-5 years	
	No. of companies	No. needed	No of companies	No. Needed	No. of companies	No. needed	No of companies	No. Needed
Machine operator	23	240	18	208	50	524	39	454
Driver	17	36	11	28	37	79	24	61
Plastic pipes machines operator	1	10	-	-	2	22	-	-
Forklift driver	8	10	4	4	17	22	9	9
Store helper	2	8	-	-	4	17	-	-

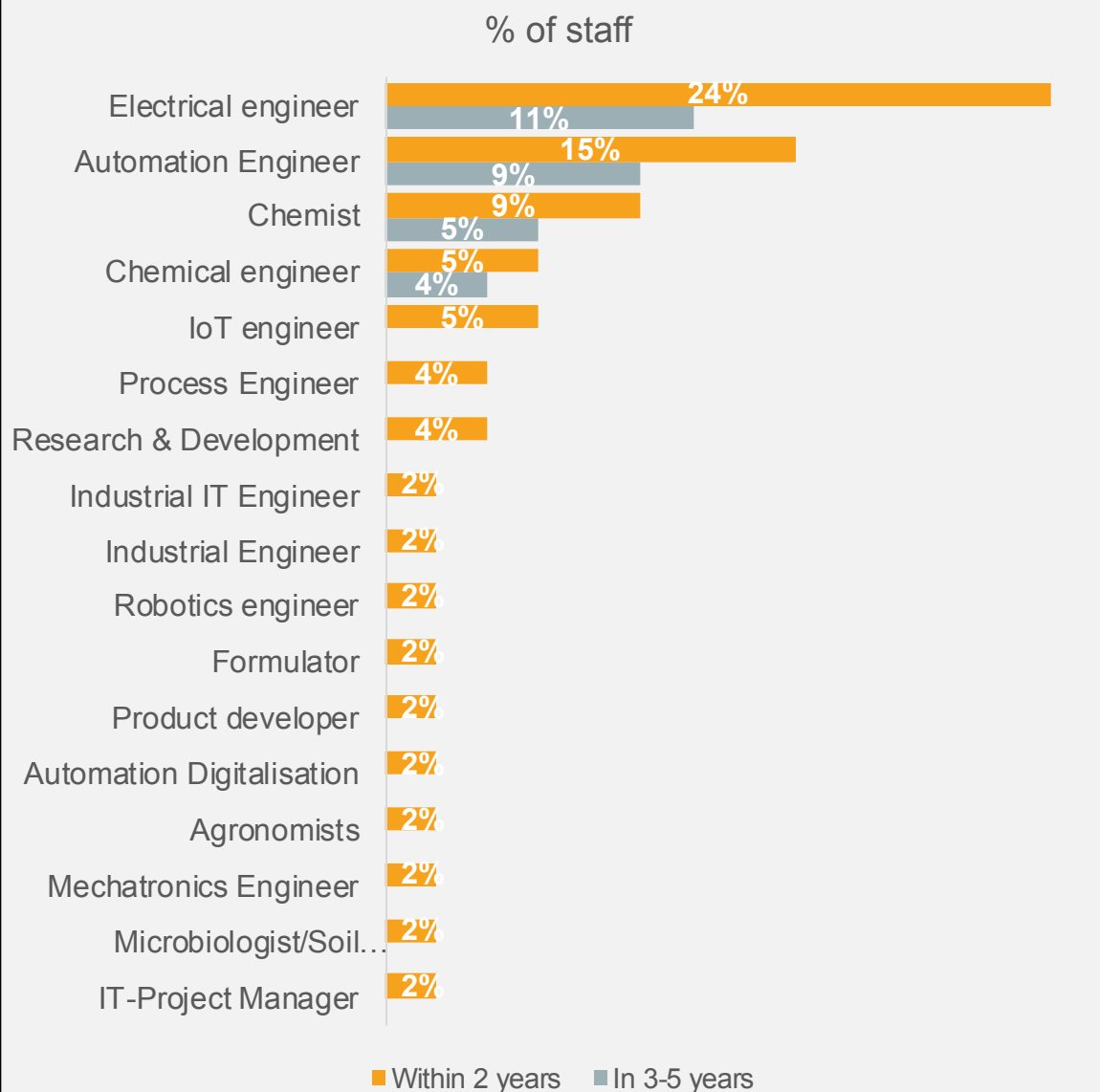
OPERATIONS - SKILL TRAINING NEEDS



- Operations leadership (38%) seems to be the most sought after skill within operations
- This is followed by:
 - Stock management (36%)
 - Communication skills (33%)
 - Accountability (31%)
 - Stress management (29%)
 - Digitalisation (29%)

TECHNICAL LEVEL NEEDS

TECHNICAL LEVEL – DEGREE LEVEL STAFF NEEDS



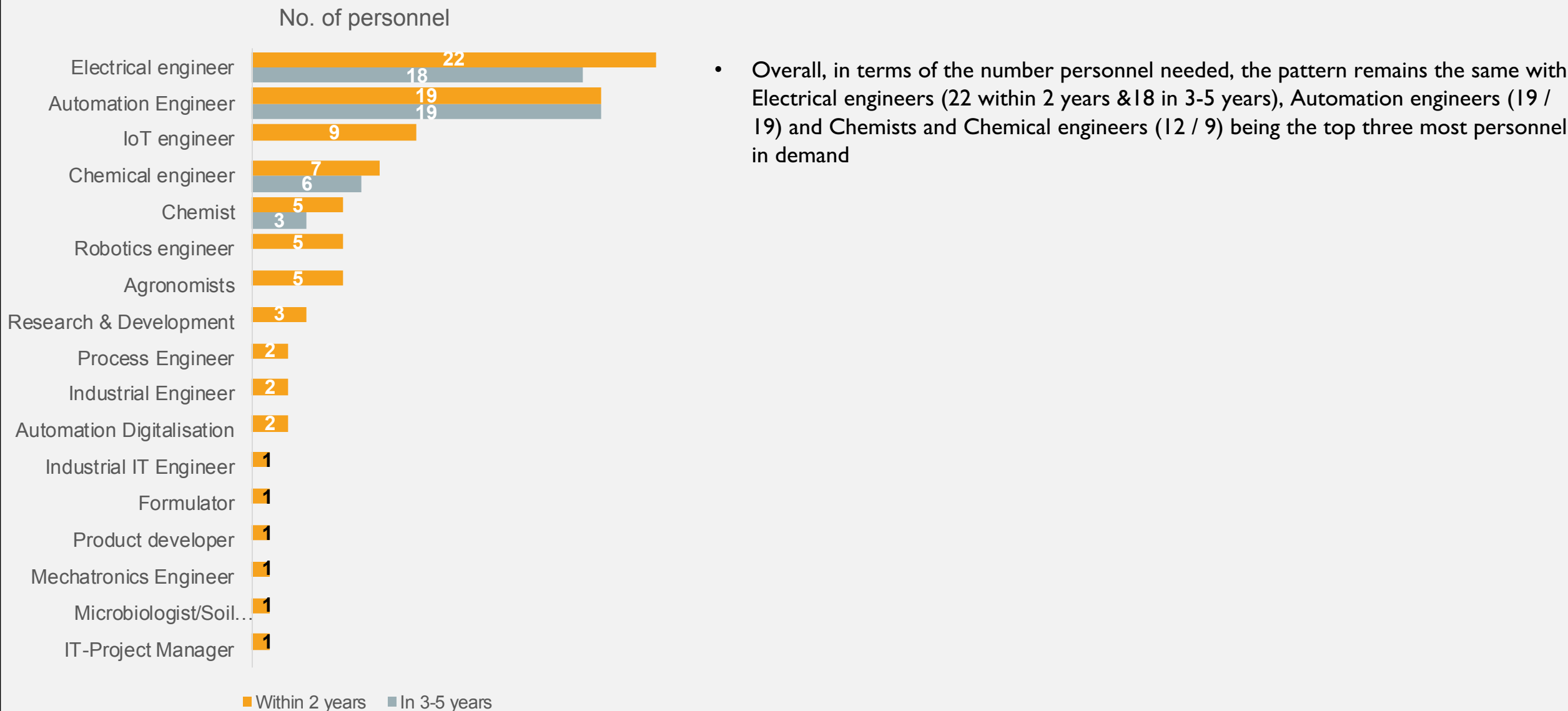
- Overall, at degree levels, needs are the greatest for Electrical engineers (24% within 2 years / 11% in 3-5 years), Automation engineers (15% / 9%) and Chemists & Chemical engineers (14% / 9%)

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TECHNICAL LEVEL – DEGREE LEVEL STAFF NEEDS



Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TECHNICAL LEVEL – DEGREE LEVEL STAFF NEEDS

Post	Next 2 years			In 3-5 years		
	No. of companies	No. needed	Average per company	No of companies	No. Needed	Average per company
Electrical engineer	13	22	1.7	6	18	3
Automation Engineer	8	19	2.4	5	19	3.8
IoT engineer	3	9	3.0	-	-	-
Chemical engineer	3	7	2.3	2	6	3.0
Chemist	5	5	1.0	3	3	1.0
Robotics engineer	1	5	5.0	-	-	-
Agronomists	1	5	5.0	-	-	-
Research & Development	2	3	1.5	-	-	-
Process Engineer	2	2	1.0	-	-	-
Industrial Engineer	1	2	2.0	-	-	-
Automation Digitalisation	1	2	2.0	-	-	-
Industrial IT Engineer	1	1	1.0	-	-	-
IT-Project Manager	1	1	1.0	-	-	-
Microbiologist/Soil biologist	1	1	1.0	-	-	-
Mechatronics Engineer	1	1	1.0	-	-	-
Product developer	1	1	1.0	-	-	-
Formulator	1	1	1.0	-	-	-
Total	20	87	4.4	10	46	4.6

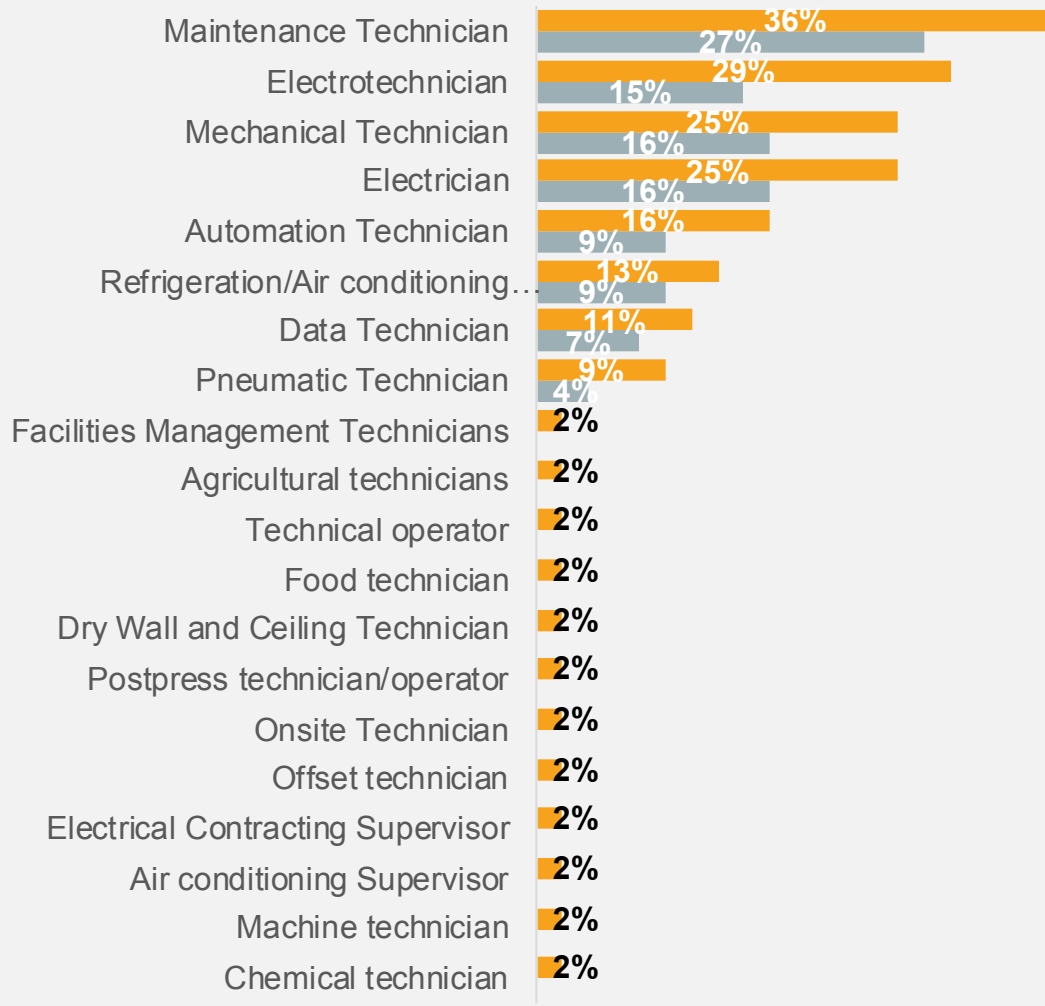
Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TECHNICAL LEVEL – TECHNICIANS

% of companies



■ Within 2 years ■ In 3-5 years

- Manufacturing companies have a rather wide range of technician needs with the greatest need among companies for both within the next 2 years and in 3-5 years being for Maintenance Technicians (36% / 27%)
- The other needs with higher weights among companies are:
 - Electrotechnician (29% / 15%)
 - Electrician (25% / 16%)
 - Mechanical technician (25% / 16%)
 - Automation technician (16% / 9%)

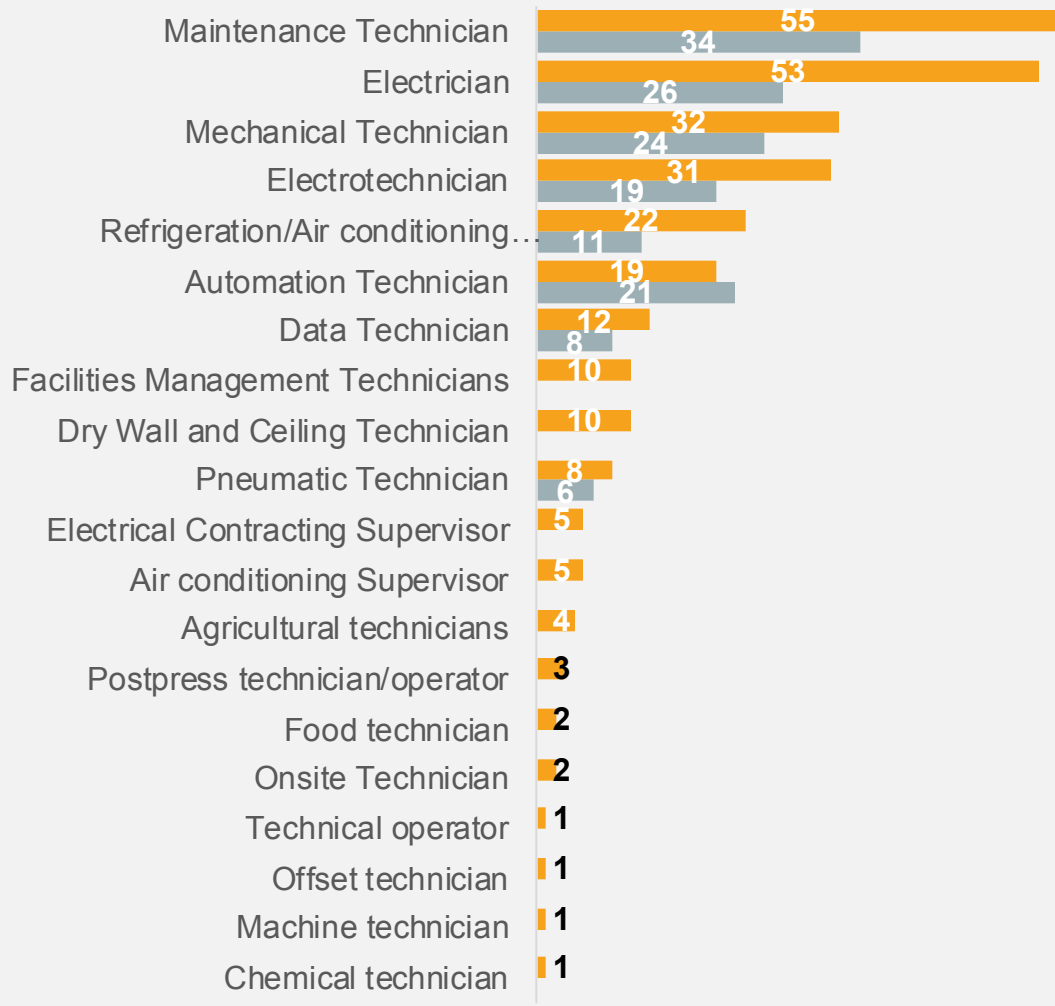
Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TECHNICAL LEVEL – TECHNICIANS

No. of personnel needed



■ Within 2 years ■ In 3-5 years

- In line with the number of companies needing them, the number of maintenance technicians is the highest (55 within 2 years / 34 in 3-5 years)
- However, while the number of companies requiring electrician is lower than those needing mechanical technicians or electrotechnicians, the actual number of personnel required by the former (53 / 26) is higher than both of the latter (32 / 24 & 31 / 19)

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TECHNICAL LEVEL – TECHNICIANS

Post	Next 2 years			In 3-5 years		
	No. of companies	No. needed	Average per company	No of companies	No. Needed	Average per company
Maintenance Technician	20	55	2.8	15	34	2.3
Electrician	14	53	3.8	9	26	2.9
Mechanical Technician	14	32	2.3	9	24	2.7
Electrotechnician	16	31	1.9	8	19	2.4
Refrigeration/Air conditioning technician	7	22	3.1	5	11	2.2
Automation Technician	9	19	2.1	5	21	4.2
Data Technician	6	12	2.0	4	8	2.0
Dry Wall and Ceiling Technician	1	10	10.0	-	-	-
Facilities Management Technicians	1	10	10.0	-	-	-
Pneumatic Technician	5	8	1.6	2	6	3.0
Air conditioning Supervisor	1	5	5.0	-	-	-
Electrical Contracting Supervisor	1	5	5.0	-	-	-
Agricultural technicians	1	4	4.0	-	-	-
Postpress technician/operator	1	3	3.0	-	-	-
Onsite Technician	1	2	2.0	-	-	-
Food technician	1	2	2.0	-	-	-
Chemical technician	1	1	1.0	-	-	-
Machine technician	1	1	1.0	-	-	-
Offset technician	1	1	1.0	-	-	-
Technical operator	1	1	1.0	-	-	-
Total	32	277	8.7	22	149	6.8

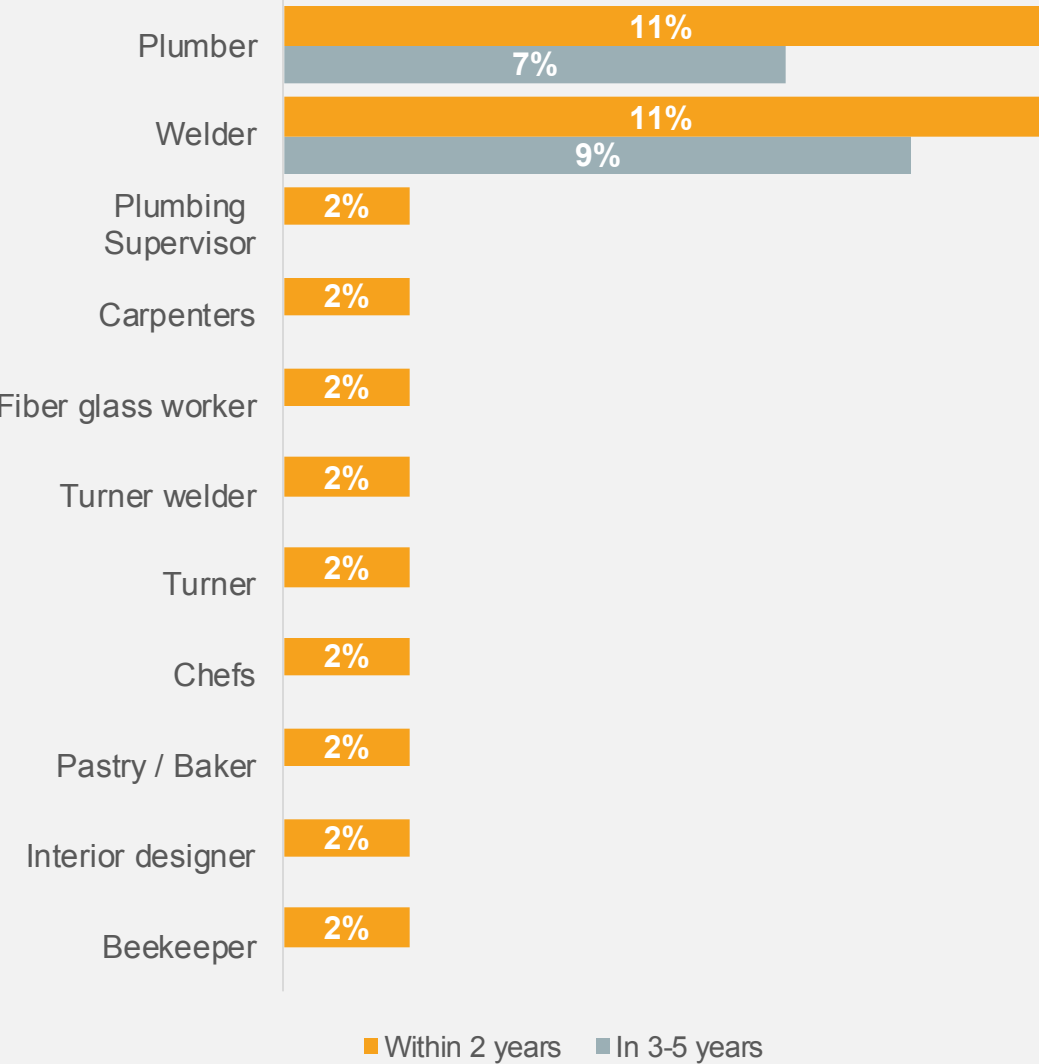
Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TECHNICAL LEVEL – OTHER CRAFTSPERSON

% of companies



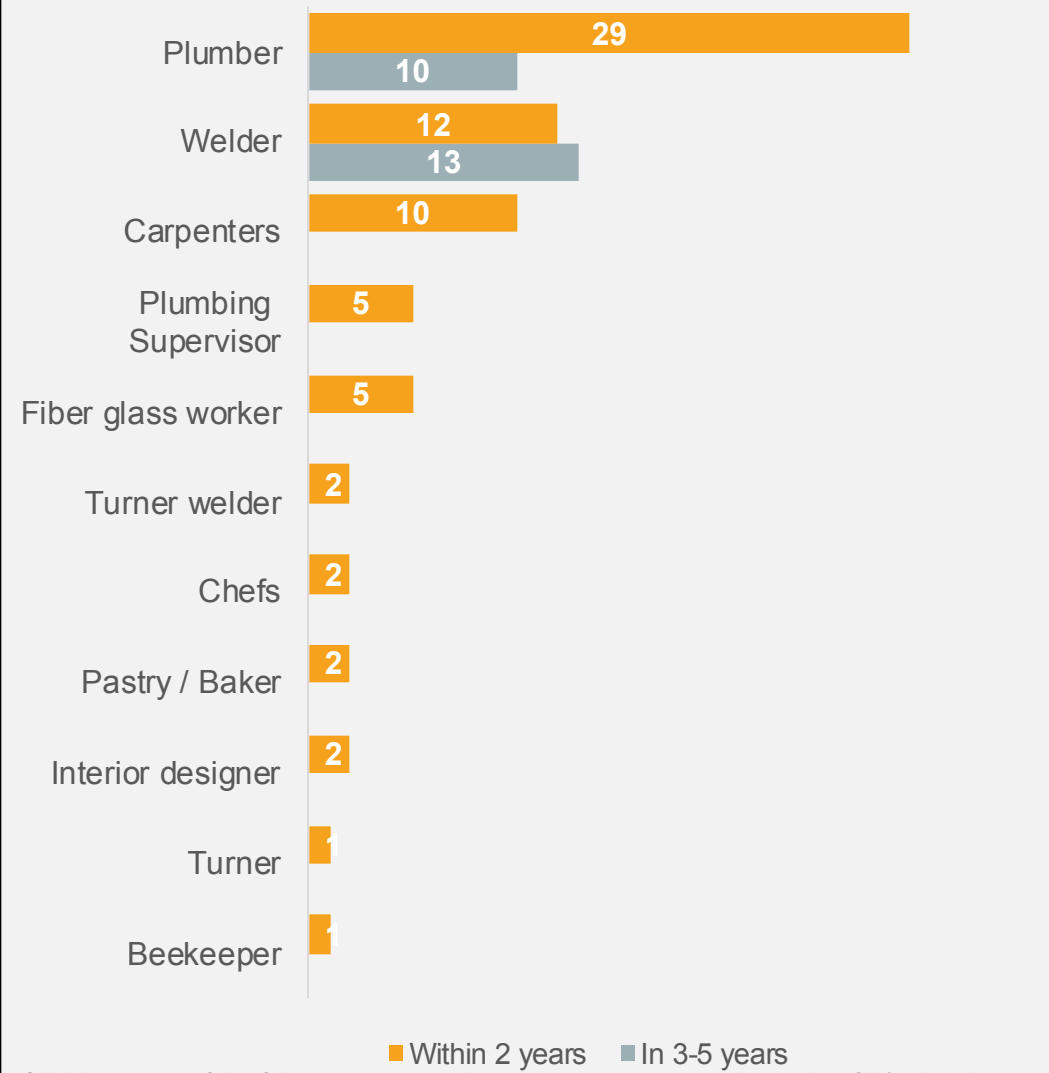
- Among other craftsperson, the main need is for Welders (11% within 2 years and 9% in 3-5 years) and Plumbers (11% and 7%)

■ Within 2 years ■ In 3-5 years

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?
Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55
Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TECHNICAL LEVEL – OTHER CRAFTSPERSON

No. of personnel



- In terms of numbers, plumbers is the topmost demanded position with 29 needed within 2 years and 10 in 3-5 years
- Welders come in second (29 / 10)
- While 10 carpenters are needed, it should be noted that this represents the needs of only one company

■ Within 2 years ■ In 3-5 years

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?
Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55
Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TECHNICAL LEVEL – OTHER CRAFTSPERSON

Post	Next 2 years			In 3-5 years		
	No. of companies	No. needed	Average per company	No of companies	No. Needed	Average per company
Plumber	6	29	4.8	4	10	2.5
Welder	6	12	2.0	5	13	2.6
Carpenters	1	10	10.0	-	-	-
Plumbing Supervisor	1	5	5.0	-	-	-
Fiber glass worker	1	5	5.0	-	-	-
Turner welder	1	2	2.0	-	-	-
Chefs	1	2	2.0	-	-	-
Pastry / Baker	1	2	2.0	-	-	-
Interior designer	1	2	2.0	-	-	-
Turner	1	1	1.0	-	-	-
Beekeeper	1	1	1.0	-	-	-
Total	17	71	4.2	8	23	2.9

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q10. What are the positions currently needed at the Technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=43

TOP 5 – TECHNICAL LEVEL NEEDS

Post	Sample				AMM Total Population			
	Next 2 years		In 3-5 years		Next 2 years		In 3-5 years	
	No. of companies	No. needed	No of companies	No. Needed	No. of companies	No. needed	No of companies	No. Needed
Maintenance Technician	20	55	15	34	44	120	33	74
Electrician	14	53	9	26	31	116	20	57
Mechanical Technician	14	32	9	24	31	70	20	52
Electrotechnician	16	31	8	19	35	68	17	41
Automation Technician	9	19	5	21	20	41	11	46

TECHNICAL LEVEL - SKILL TRAINING NEEDS



- Accountability (35%) and critical thinking (33%) are the top most area where training is needed in at the technical level
- Other skill training with relatively high demand are:
 - Communication skills (31%)
 - Computer/Technology literacy (29%)
 - Stress management (25%)
 - Digitalisation (25%)

SALES/MARKETING LEVEL NEEDS

SALES/MARKETING LEVEL NEEDS



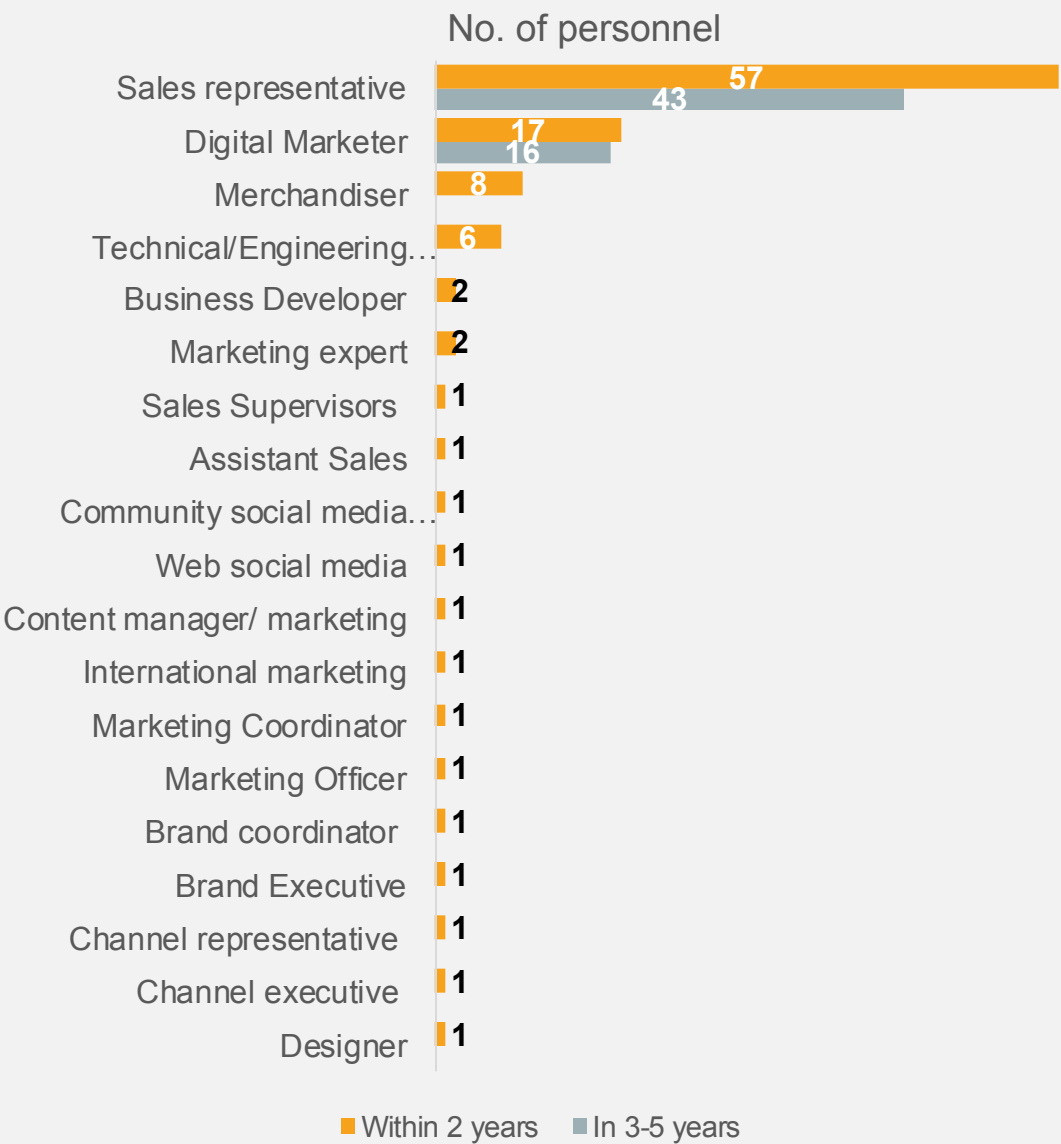
- The needs at this level are focused around bolstering:
 - The sales team with (56% within 2 years and 29% in 3-5 years)
 - Digital and Social Media Presence (31% and 15%)
 - The marketing team (12% within 2 years)

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q12. What are the positions currently needed at the Sales/Marketing level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=37

SALES/MARKETING LEVEL NEEDS



- In line with the number of companies, the needs at this level are focused around bolstering:
 - The sales team with (65 within 2 years / 43 in 3-5 years)
 - Digital and Social Media Presence (20 / 16)
 - The marketing team (7 within 2 years)

Q6. What are the positions that your company currently needs to fill (within the next 5 years) among the following list? n=55

Q12. What are the positions currently needed at the Sales/Marketing level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=37

SALES/MARKETING NEEDS

Post	Next 2 years			In 3-5 years		
	No. of companies	No. needed	Average per company	No of companies	No. Needed	Average per company
Sales representative	26	57	2.2	16	43	2.7
Digital Marketer	14	17	1.2	8	16	2.0
Merchandiser	5	8	1.6	-	-	-
Technical/Engineering Salesperson	3	6	2.0	-	-	-
Business Developer	2	2	1.0	-	-	-
Marketing expert	1	2	2.0	-	-	-
Sales Supervisors	1	1	1.0	-	-	-
Assistant Sales	1	1	1.0	-	-	-
Community social media manager	1	1	1.0	-	-	-
Web social media	1	1	1.0	-	-	-
Content manager/ marketing	1	1	1.0	-	-	-
International marketing	1	1	1.0	-	-	-
Marketing Coordinator	1	1	1.0	-	-	-
Marketing Officer	1	1	1.0	-	-	-
Brand coordinator	1	1	1.0	-	-	-
Brand Executive	1	1	1.0	-	-	-
Channel representative	1	1	1.0	-	-	-
Channel executive	1	1	1.0	-	-	-
Designer	1	1	1.0	-	-	-
Total	37	105	2.8	19	59	3.1

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

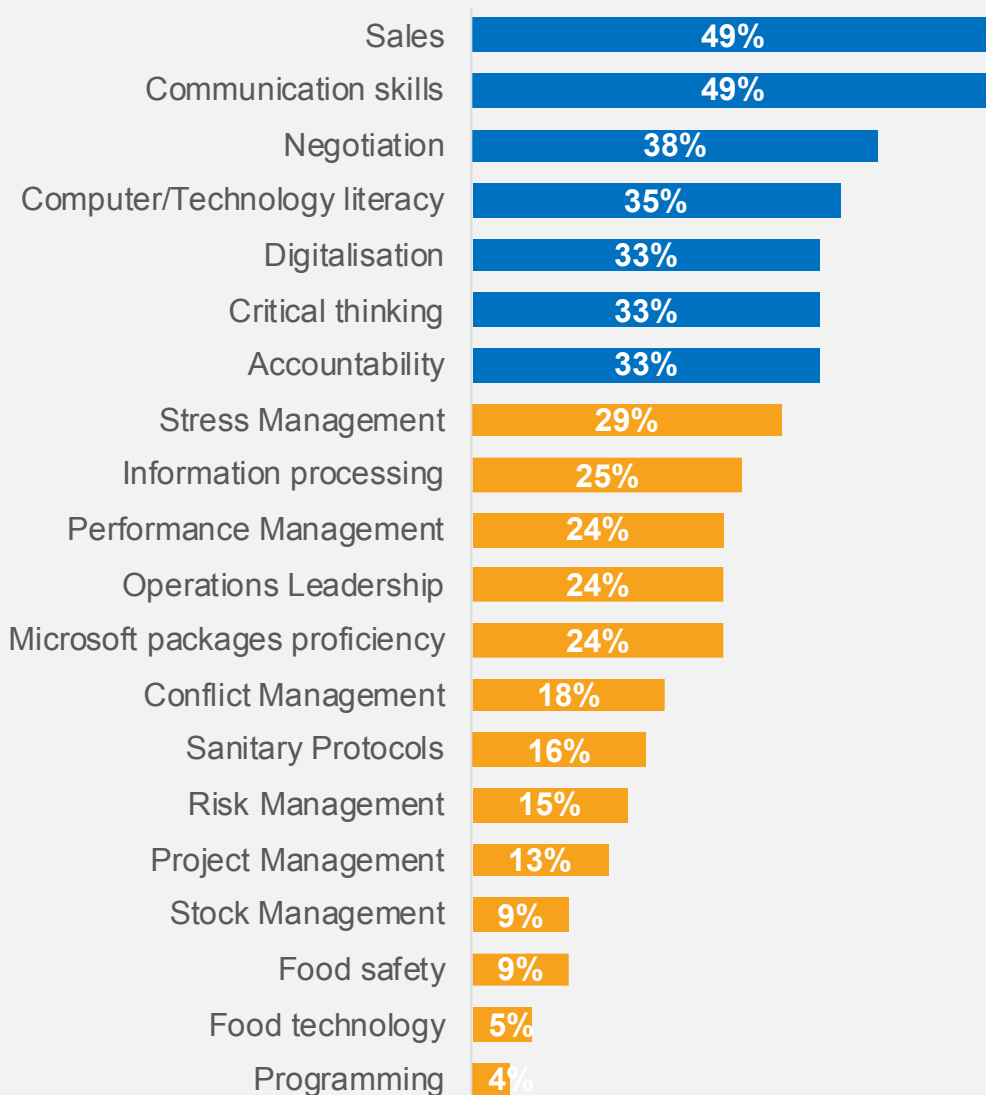
Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q12. What are the positions currently needed at the Sales/Marketing level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=37

TOP 5 – SALES/MARKETING LEVEL NEEDS

Post	Sample				AMM Total Population			
	Next 2 years		In 3-5 years		Next 2 years		In 3-5 years	
	No. of companies	No. needed	No of companies	No. Needed	No. of companies	No. needed	No of companies	No. Needed
Sales representative	26	57	16	43	57	124	35	94
Digital Marketer	14	17	8	16	31	37	17	35
Merchandiser	5	8	-	-	11	17	-	-
Technical/Engineering Salesperson	3	6	-	-	7	13	-	-
Business Developer	2	2	-	-	4	4	-	-

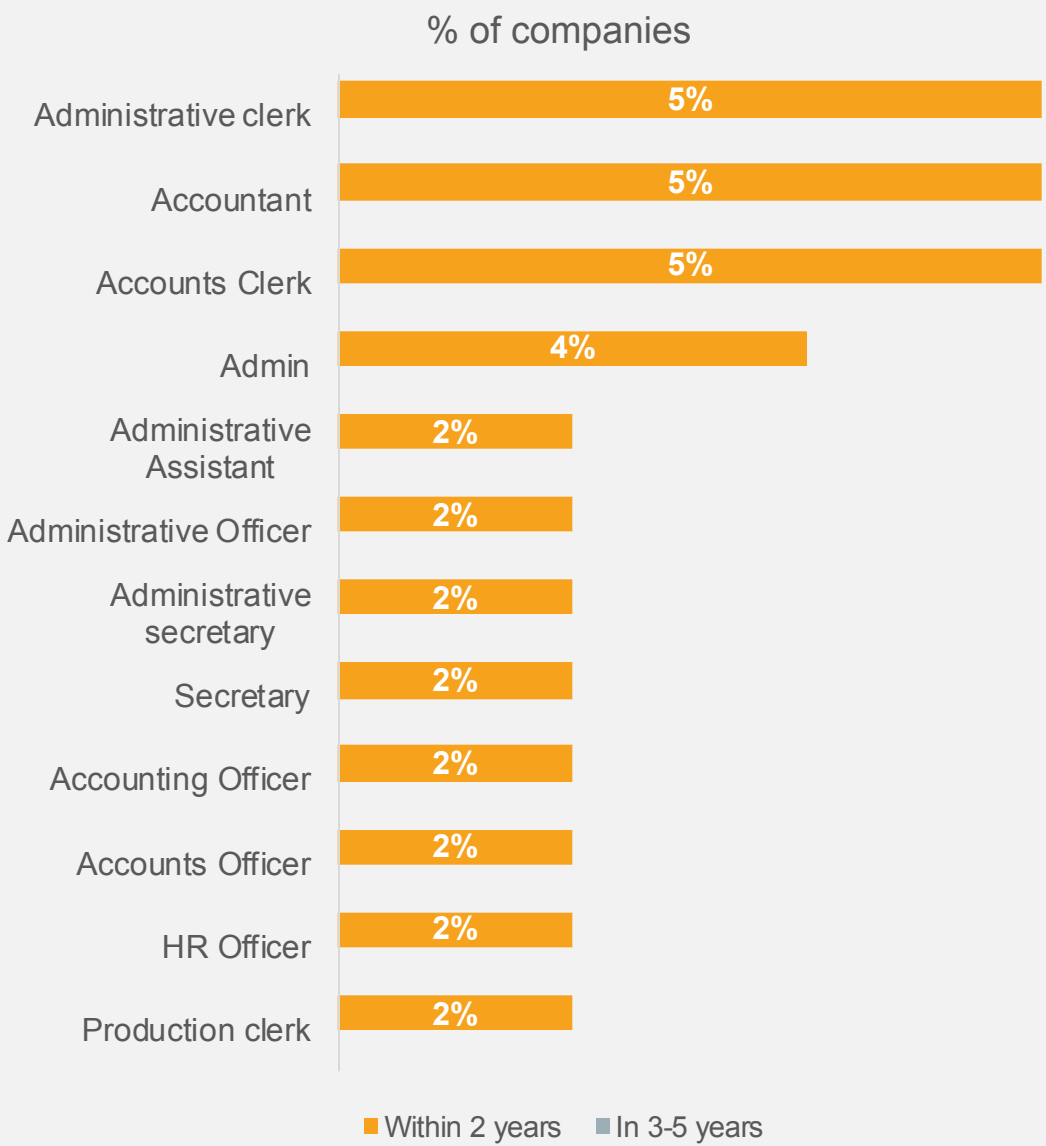
SALES/MARKETING LEVEL - SKILL TRAINING NEEDS



- Unsurprisingly, the top 3 most needed training for this level are Sales (49%), communication skills (49%) and Negotiation (38%)
- Other relatively high training skills needs area are:
 - Computer/Technology literacy (35%)
 - Digitalisation (33%)
 - Critical thinking (33%)
 - Accountability (33%)

ADMINISTRATIVE/NON-TECHNICAL LEVEL NEEDS

ADMINISTRATIVE/NON-TECHNICAL LEVEL NEEDS



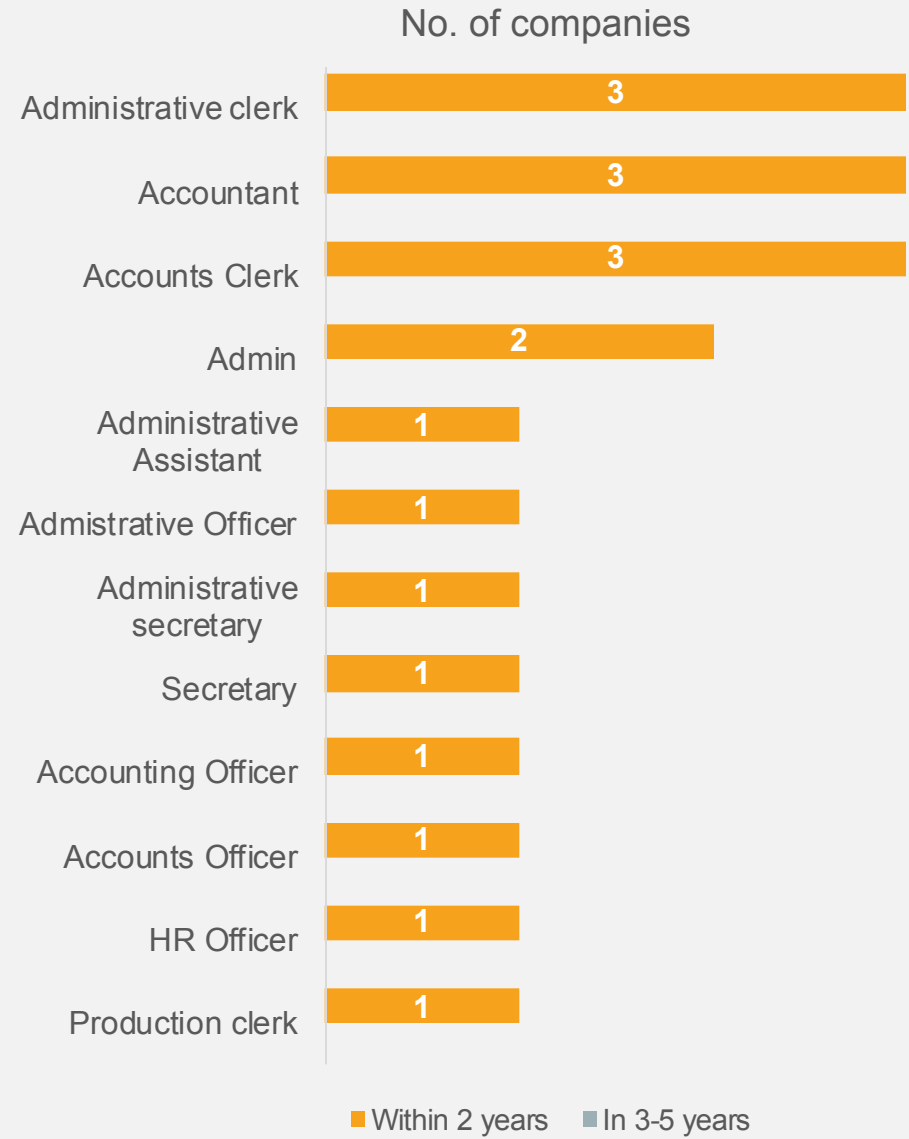
- This level is mainly focused around finding people for the administrative (17%) and accounting functions (14%)

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q16. What are the positions currently needed at the Administrative/Non-technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=15

ADMINISTRATIVE/NON-TECHNICAL LEVEL NEEDS



- Within the next 2 years, 9 personnel will be required for the administrative function and 8 for the accounting function

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?
Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55
Q16. What are the positions currently needed at the Administrative/Non-technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=15

ADMINISTRATIVE/NON-TECHNICAL LEVEL NEEDS

Post	Next 2 years			In 3-5 years		
	No. of companies	No. needed	Average per company	No of companies	No. Needed	Average per company
Administrative clerk	3	3	1.0	-	-	-
Accountant	3	3	1.0	-	-	-
Accounts Clerk	3	3	1.0	-	-	-
Admin	2	2	1.0	-	-	-
Administrative Assistant	1	1	1.0	-	-	-
Administrative Officer	1	1	1.0	-	-	-
Administrative secretary	1	1	1.0	-	-	-
Secretary	1	1	1.0	-	-	-
Accounts Officer	1	1	1.0	-	-	-
Accounting Officer	1	1	1.0	-	-	-
Production clerk	1	1	1.0	-	-	-
HR Officer	1	1	1.0	-	-	-
Total	15	19	1.3	-	-	-

Q7. How many of the following positions does your company currently need to fill (within the next 2 years)?

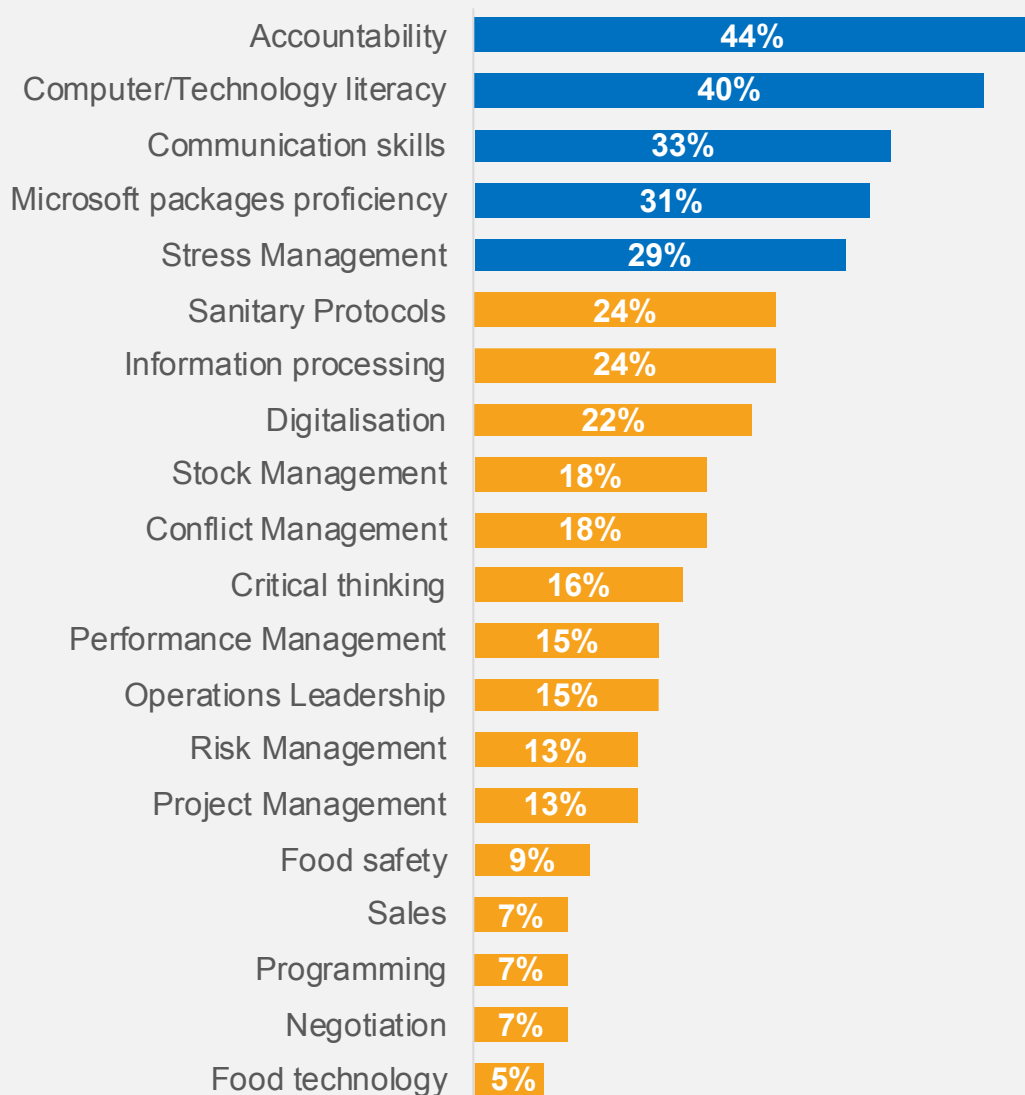
Q8. How many of the following positions, excluding your current needs (within the next two years), will your company need to fill in the near future (in 3-5 years)? n=55

Q16. What are the positions currently needed at the Administrative/Non-technical level? What are the numbers needed? (Please enter your response in the following format: Position_NumberNeeded e.g Electrician_12) n=15

TOP 4 – ADMINISTRATIVE/NON-TECHNICAL LEVEL NEEDS

Post	Sample				AMM Total Population			
	Next 2 years		In 3-5 years		Next 2 years		In 3-5 years	
	No. of companies	No. needed	No of companies	No. Needed	No. of companies	No. needed	No of companies	No. Needed
Administrative clerk	3	3	-	-	7	7	-	-
Accountant	3	3	-	-	7	7	-	-
Accounts Clerk	3	3	-	-	7	7	-	-
Admin	2	2	-	-	4	4	-	-

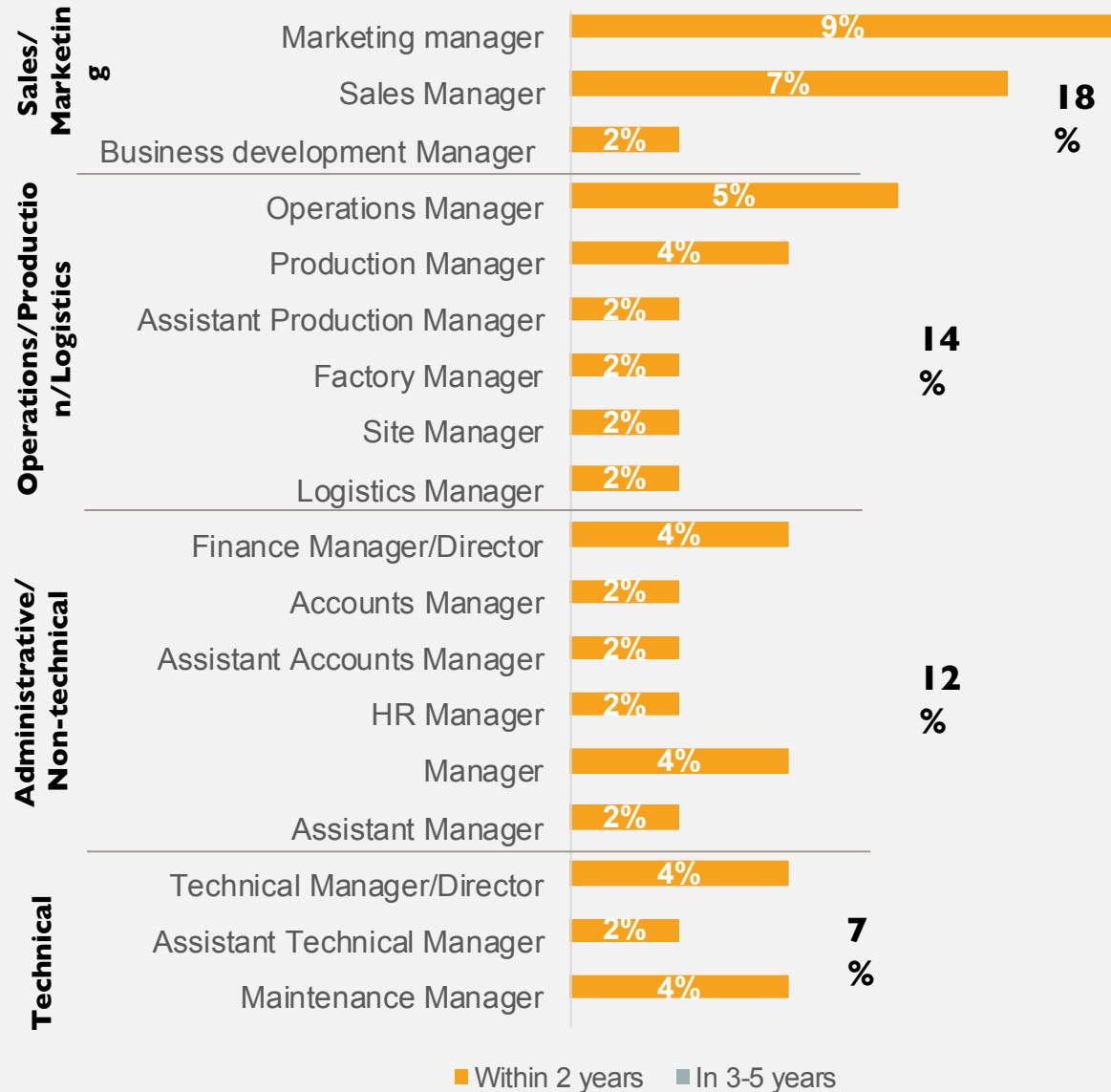
ADMINISTRATIVE/NON-TECHNICAL LEVEL - SKILL TRAINING NEEDS



- While Accountability (44%) has the highest demand by itself, the use of digital tools is likely to be at least as important given that companies would like Computer/Technology literacy (40%) and Microsoft packages proficiency training (31%) for this level
- Otherwise, other areas of training include Communication skills (33%) and Stress management (29%)

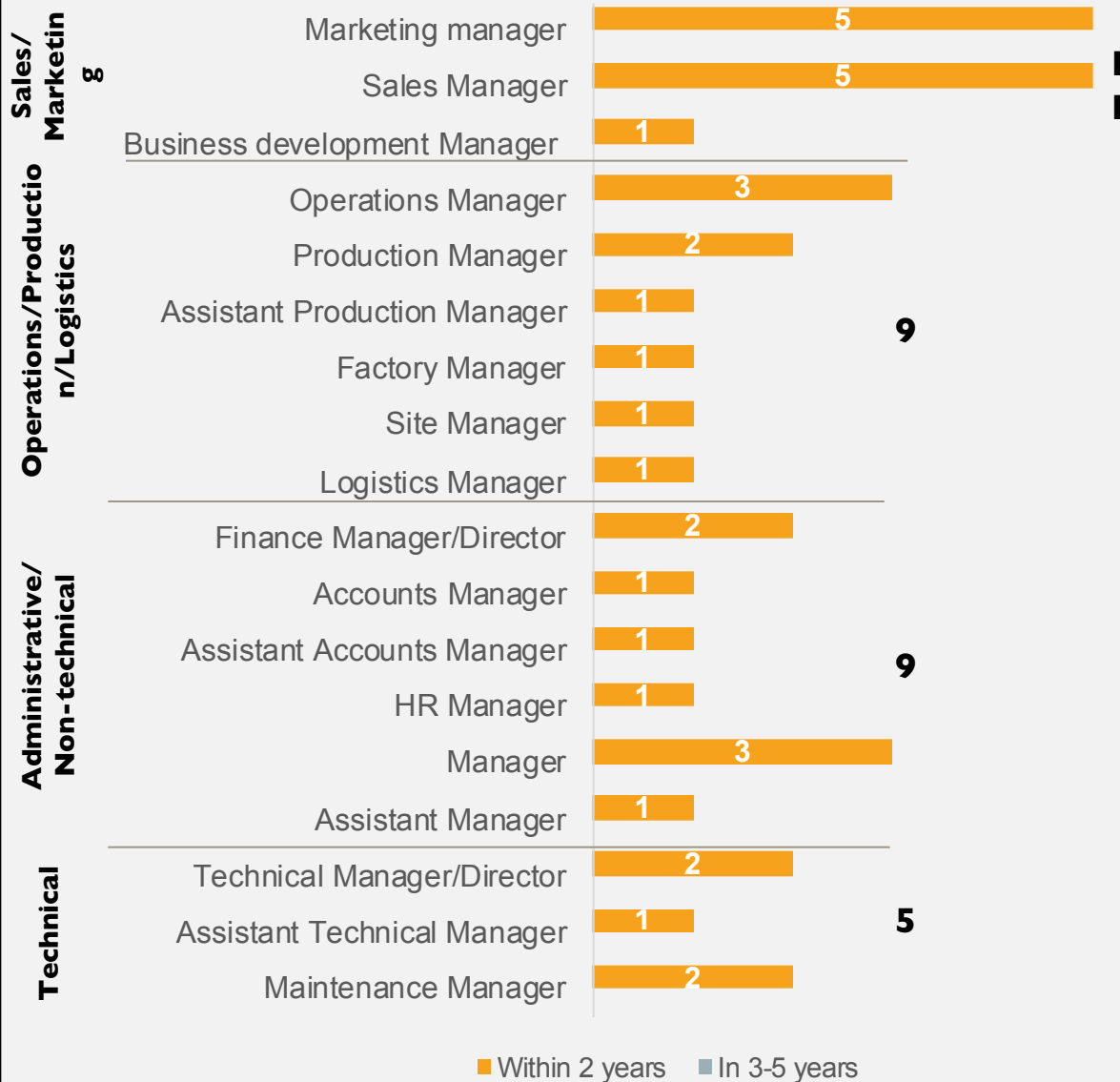
MANAGEMENT LEVEL NEEDS

MANAGEMENT LEVEL NEEDS



- The demand for managers among companies is highest for the Sales/Marketing level (18%) and lowest at the Technical level (7%)

MANAGEMENT LEVEL NEEDS



- In terms of number of manager needed within the next 2 years, Sales/Marketing is highest at 11 and followed by:
 - Operations/Production/Logistics = 9
 - Administrative/Non-technical = 9
 - Technical = 5

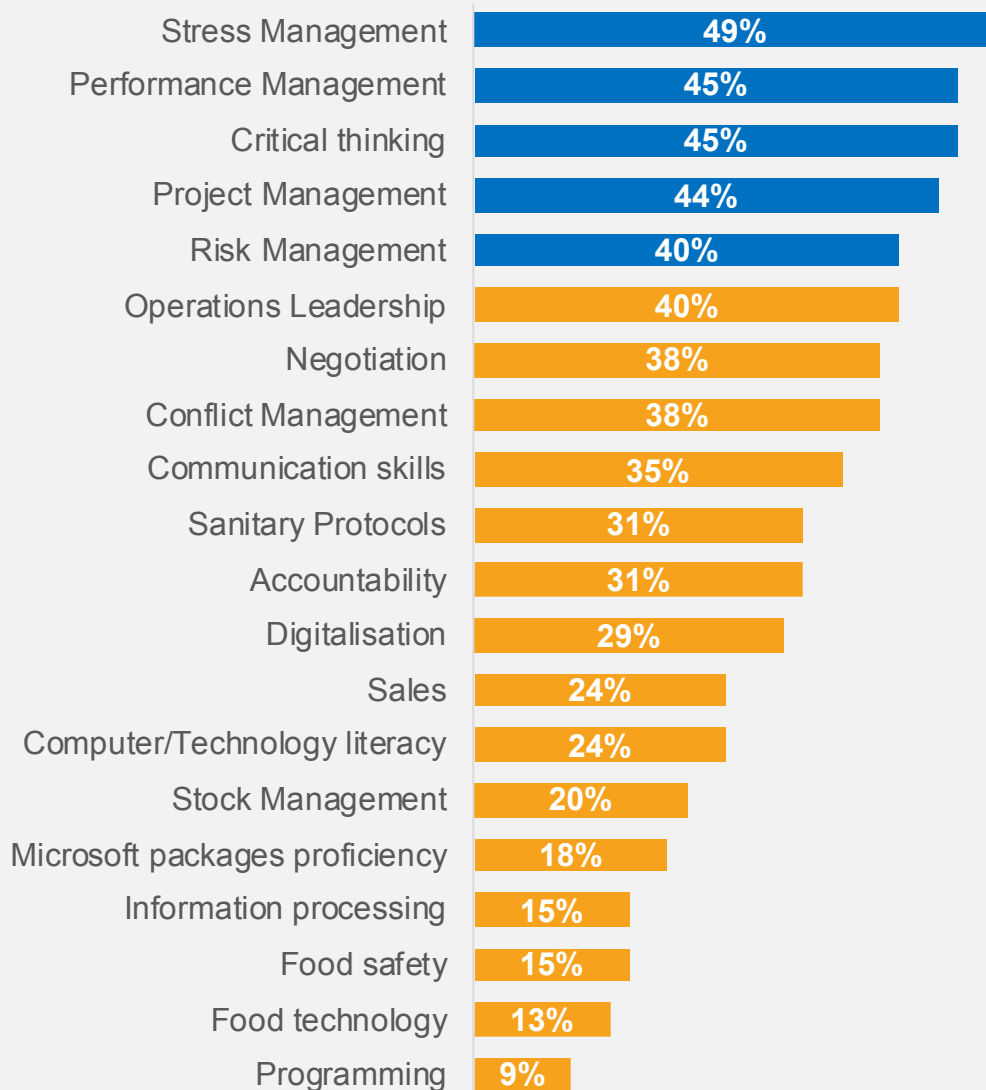
MANAGEMENT LEVEL NEEDS

Post	Next 2 years			In 3-5 years		
	No. of companies	No. needed	Average per company	No of companies	No. Needed	Average per company
Marketing manager	5	5	1.0	-	-	-
Sales Manager	4	5	1.3	-	-	-
Business development Manager	1	1	1.0	-	-	-
Operations Manager	3	3	1.0	-	-	-
Production Manager	2	2	1.0	-	-	-
Assistant Production Manager	1	1	1.0	-	-	-
Factory Manager	1	1	1.0	-	-	-
Site Manager	1	1	1.0	-	-	-
Logistics Manager	1	1	1.0	-	-	-
Finance Manager/Director	2	2	1.0	-	-	-
Accounts Manager	1	1	1.0	-	-	-
Assistant Accounts Manager	1	1	1.0	-	-	-
HR Manager	1	1	1.0	-	-	-
Manager	2	3	1.5	-	-	-
Assistant Manager	1	1	1.0	-	-	-
Technical Manager/Director	2	2	1.0	-	-	-
Assistant Technical Manager	1	1	1.0	-	-	-
Maintenance Manager	2	2	1.0	-	-	-
Total	20	34	1.7	-	-	-

TOP 4 - MANAGEMENT LEVEL NEEDS

Post	Sample				AMM Total Population			
	Next 2 years		In 3-5 years		Next 2 years		In 3-5 years	
	No. of companies	No. needed	No of companies	No. Needed	No. of companies	No. needed	No of companies	No. Needed
Sales Marketing	10	11	-	-	22	24	-	-
Operations/Production/Logistics	8	9	-	-	17	20	-	-
Administrative/Non-technical	7	9	-	-	15	20	-	-
Technical	4	5	-	-	9	11	-	-

MANAGEMENT LEVEL - SKILL TRAINING NEEDS



- Stress management seems to be the most important need (49%)
- This is followed by:
 - Performance management (45%)
 - Critical thinking (45%)
 - Project management (44%)
 - Risk Management (40%)

TRAINING AND COMPETENCIES NEEDS

TOP 5 TRAINING NEEDS – ANALYSIS BY LEVEL

	Technical	Production/ Operations/ Logistics	Sales/Marketing	Management	Admin
Communication Skills	31%	33%	49%	-	40%
Stress Management	25%	29%	-	49%	29%
Accountability	35%	31%	-	-	44%
Computer/Technology Literacy	29%	-	35%	-	40%
Critical thinking	33%	-	-	45%	-
Sales	-	-	49%	-	-
Performance Management	-	-	-	45%	-
Project Management	-	-	-	44%	-
Risk management	-	-	-	40%	-
Operations Leadership	-	38%	-	-	-
Negotiation	-	-	38%	-	-
Stock Management	-	36%	-	-	-
Digitalisation	-	-	33%	-	-
Microsoft packages proficiency	-	-	-	-	31%

- ‘Communication skills’ and ‘Stress Management’ being in the top 5 of 4 levels seem to be the most common training needs
- They are followed by ‘Accountability’ and ‘Computer/Technology Literacy’ which are both needed by 3 out of 5 levels

COMPETENCIES REQUIRED IN 3-5 YEARS



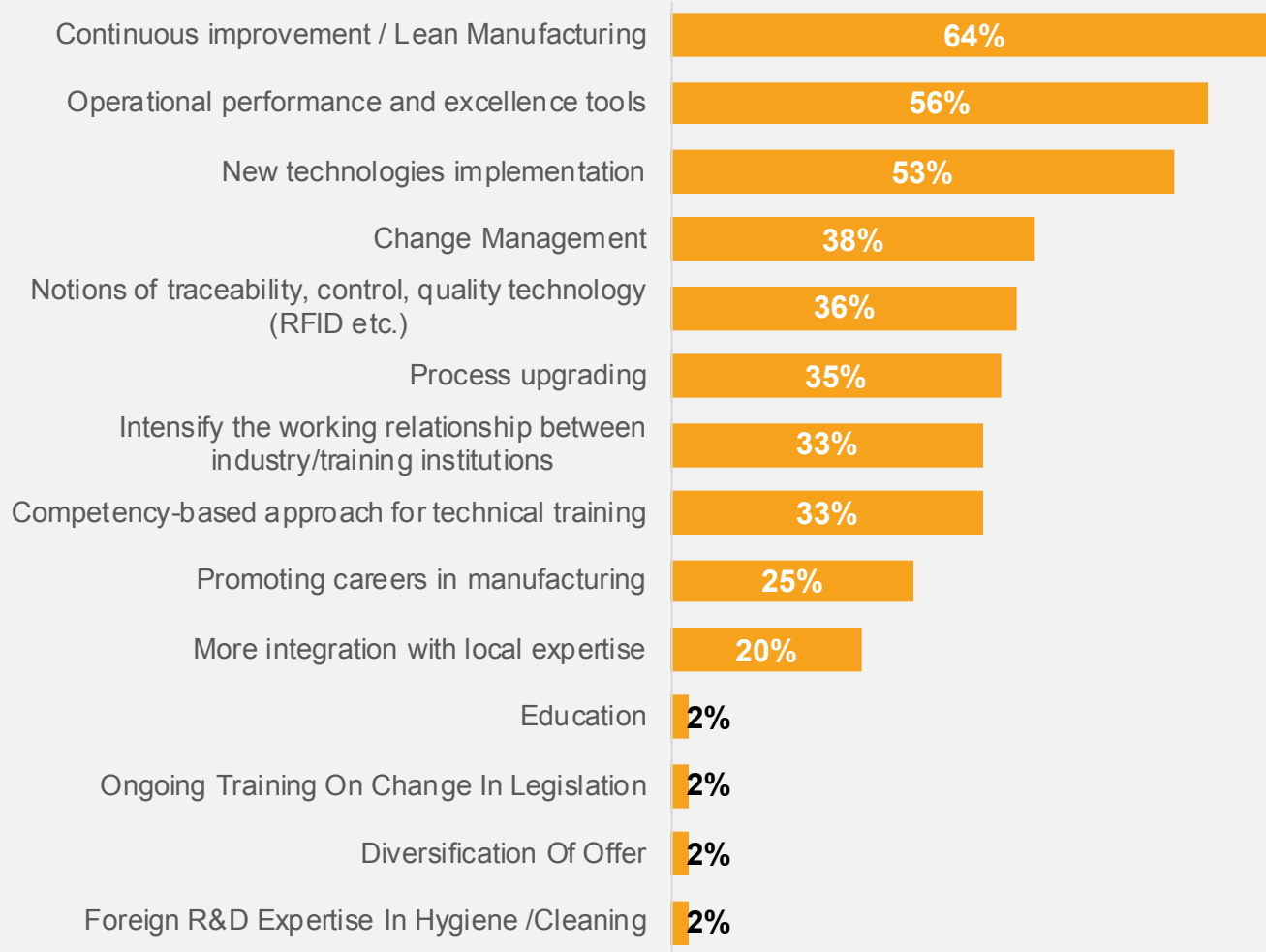
- Overall, performance management & Leadership skills (22%) and Digitalisation/Social Media Management related skills (20%) are the most in demand skills cluster by manufacturing companies in 3-5 years
- These two are followed by:
 - Strategic, Planning and Business Development related skills (18%)
 - Specific technical Skills (16%)
 - Research/Analytical skills/Critical thinking (15%)

COMPETENCIES REQUIRED IN 3-5 YEARS

Cluster	Competency	No.
Performance management & Leadership	Management Skills	3
	Supervisory skills	3
	Performance Management	1
	Purchasing Management	1
	Sales Management	1
	Leadership	1
	Productivity management	1
	Project Management	1
Digitalisation/Social Media Management Skills	Computer/Technology Literacy	2
	Digital Marketing	2
	IoT	2
	Digitalisation	2
	Digital Presence Management	1
	Programming	1
	Microsoft Office packages proficiency	1
Strategic, Planning and Business Development Skills	Quality Management	2
	Risk Management	1
	Change management	1
	Debtors Management	1
	Quality management	1
	Business development	1
	Business Development	1
	Strategic planning	1
	Organisation & Planning	1

Cluster	Competency	No.
Specific technical skills	Marketing & Branding	2
	Export Rules And Regulation	1
	Plastic “uPVC,cPVC,oPVC,LDPE, HDPE, PP and PPR” extrusion/injection	1
	Cryogenics	1
	BIM Manager	1
	Agricultural engineering	1
	Project Engineer	1
	Fiber glass works	1
Research/Analytical Skills/Critical thinking	Critical thinking	2
	Business Intelligence	1
	Analytical Skills	1
	Big data	1
	Information Processing	1
	Product Development	1
	Research and Development	1
Sales	Sales	5
Communication/Teamwork skills	Communication skills	2
	Emotional Intelligence	1
	Customer Relationship	1
Core business function training	Administrative skills	3
	Accounting	1
Storage & Stock Management	Stock Management	2
	Storage	1
Other soft skills	Proactivity	1
	Adaptability	1
	Innovativeness	1
Environmental management/Sustainability	Environmental management/Sustainability	2
HACCP Protocol Training	HACCP Protocol Training	1

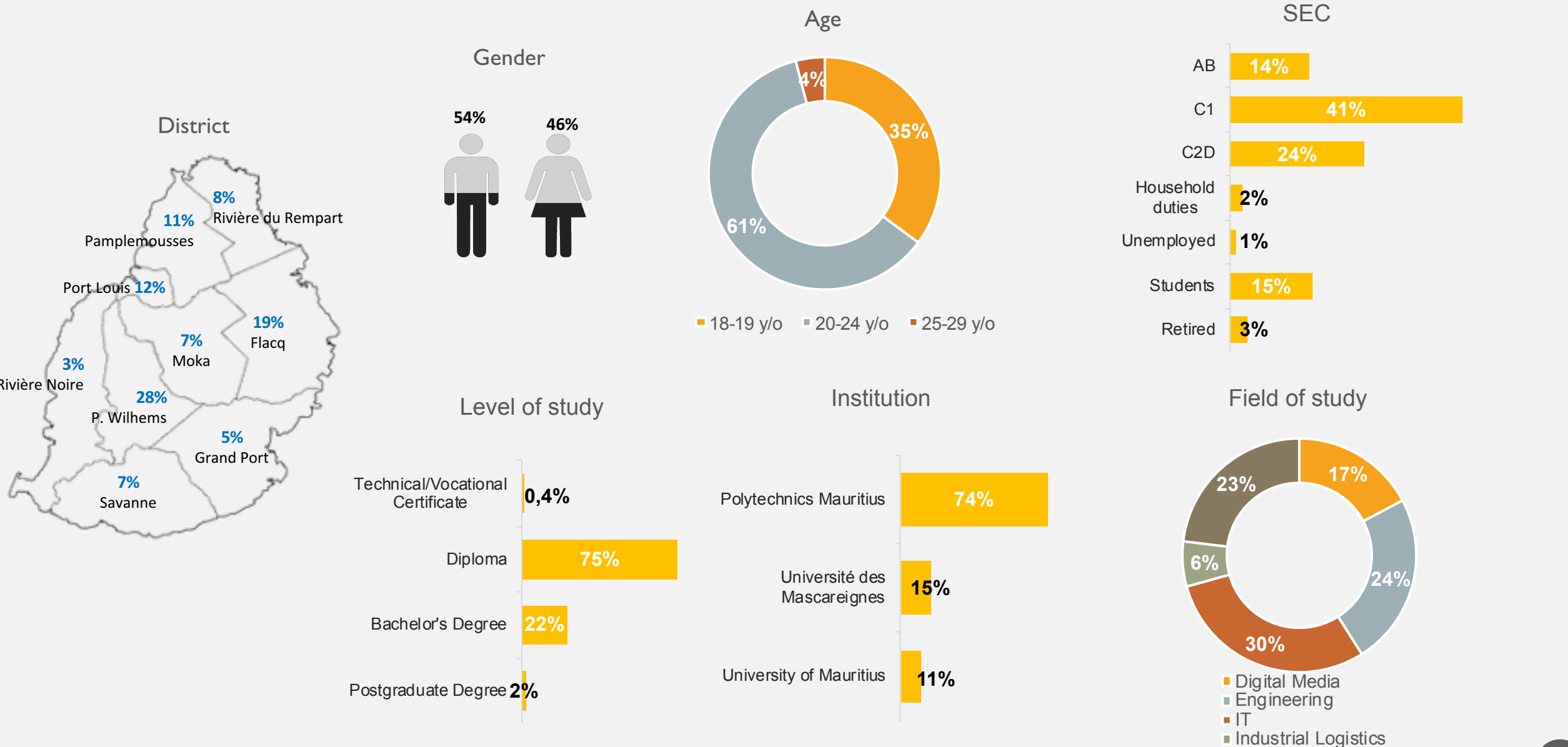
TRANSFORMATION SOLUTION



- The top three solutions to transforming their industry according to respondents are “Lean Manufacturing” (64%), “Operational performance and excellence tools” (56%) and “New technologies implementation” (53%)

SURVEY ON YOUNGSTERS

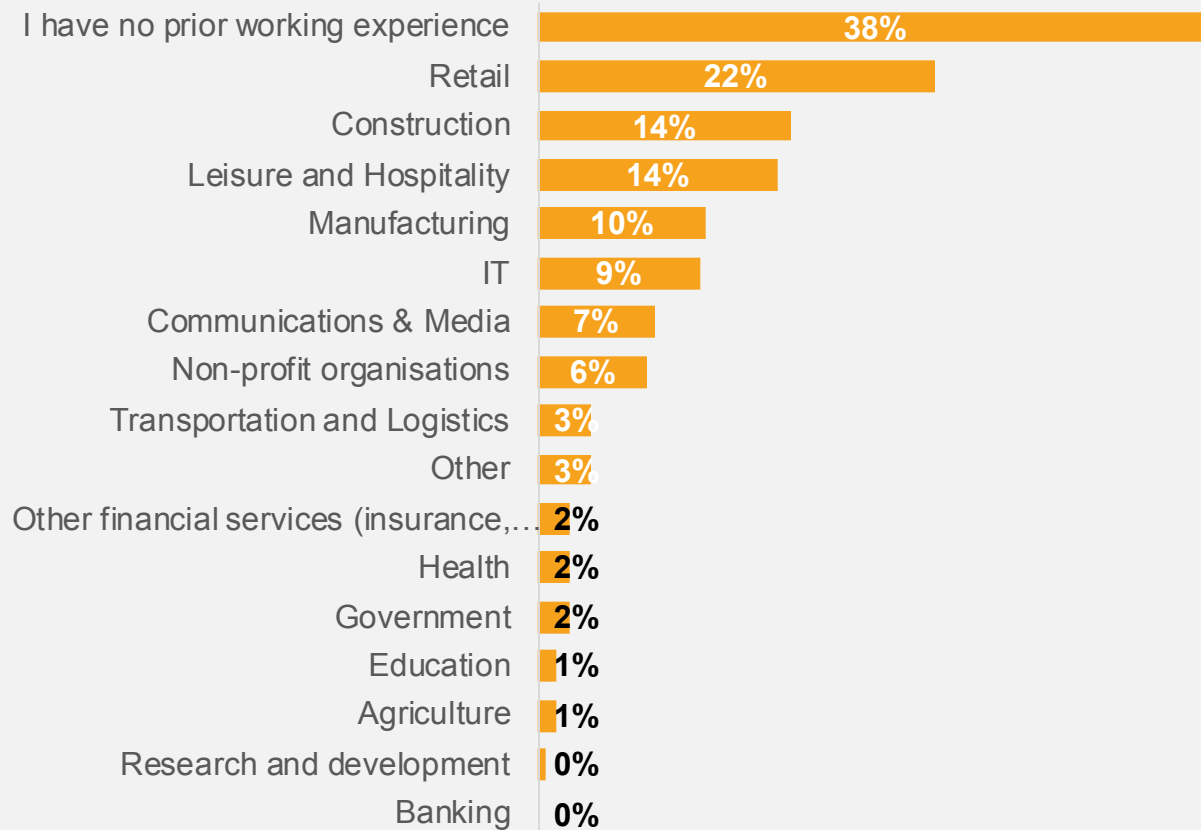
DEMOGRAPHIC PROFILE



MAIN REPORT

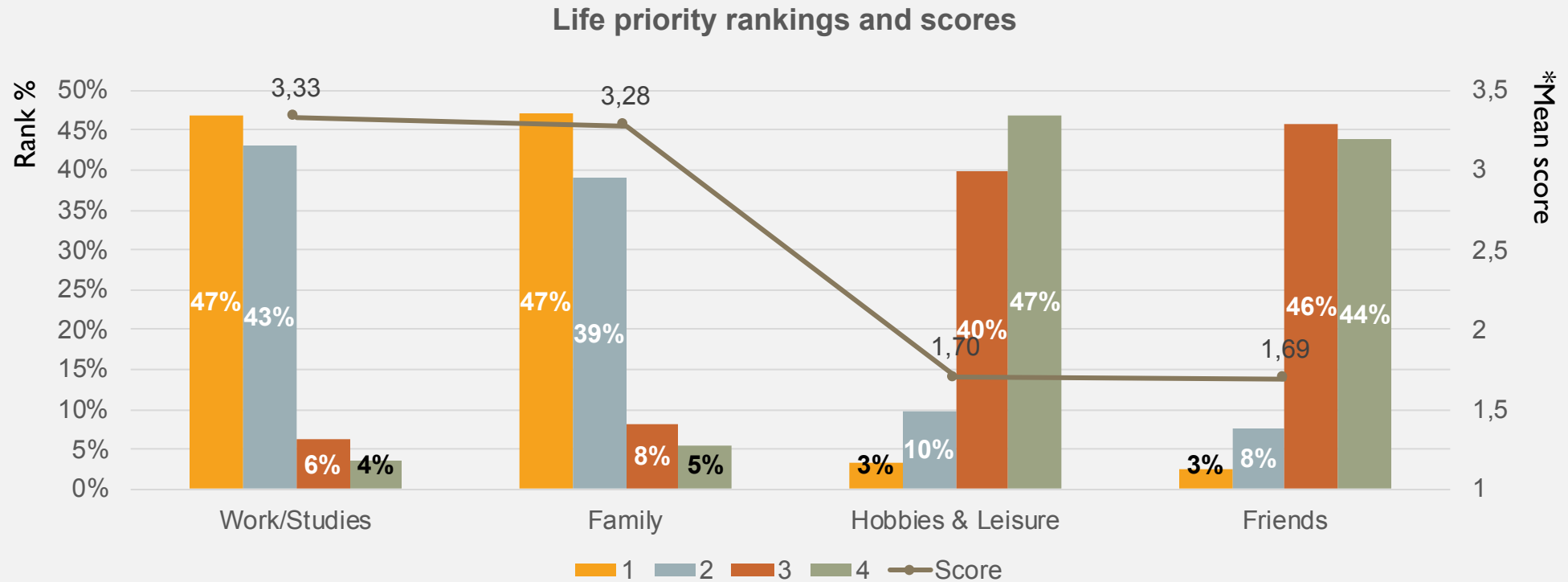
PRIOR EXPERIENCES LIKELY TO HAVE BEEN PART TIME JOBS

Previous working experiences



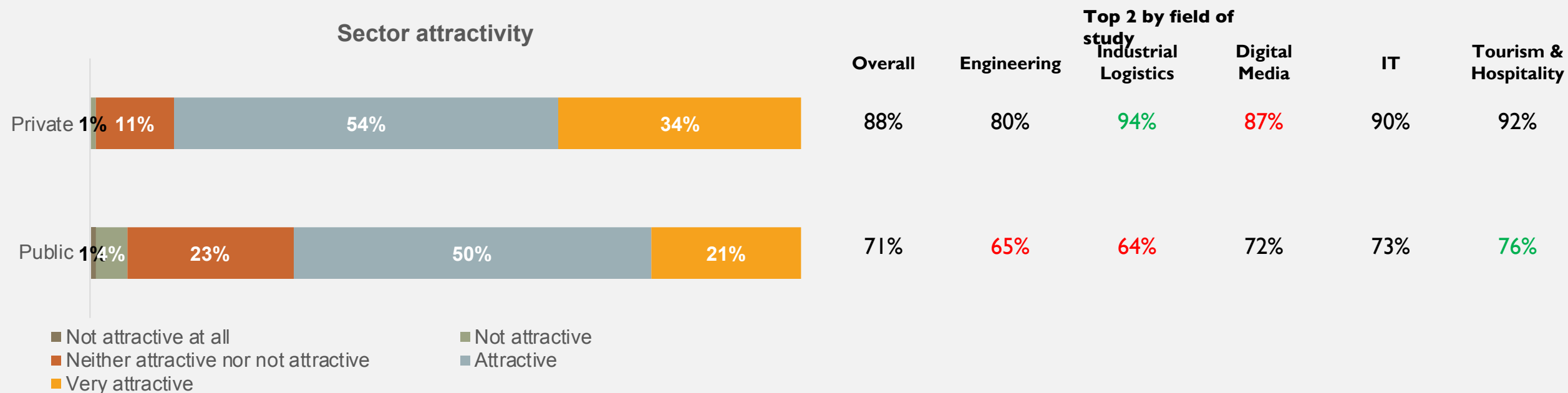
- 38% of students report having no prior work experience
- Overall, students have had an experience in sectors where part-timing may have been easier with:
 - Retail (22%)
 - Construction (14%)
 - Leisure and Hospitality (14%)
- Also, manufacturing is in the top 5 10% of students claiming to have had an experience working in this sector

WORK/STUDIES AND FAMILY AS PRIORITIES



- In line with the qualitative phase, work/studies and family seem to be the main priorities whereas friends and hobbies & leisure seem to be more secondary in nature

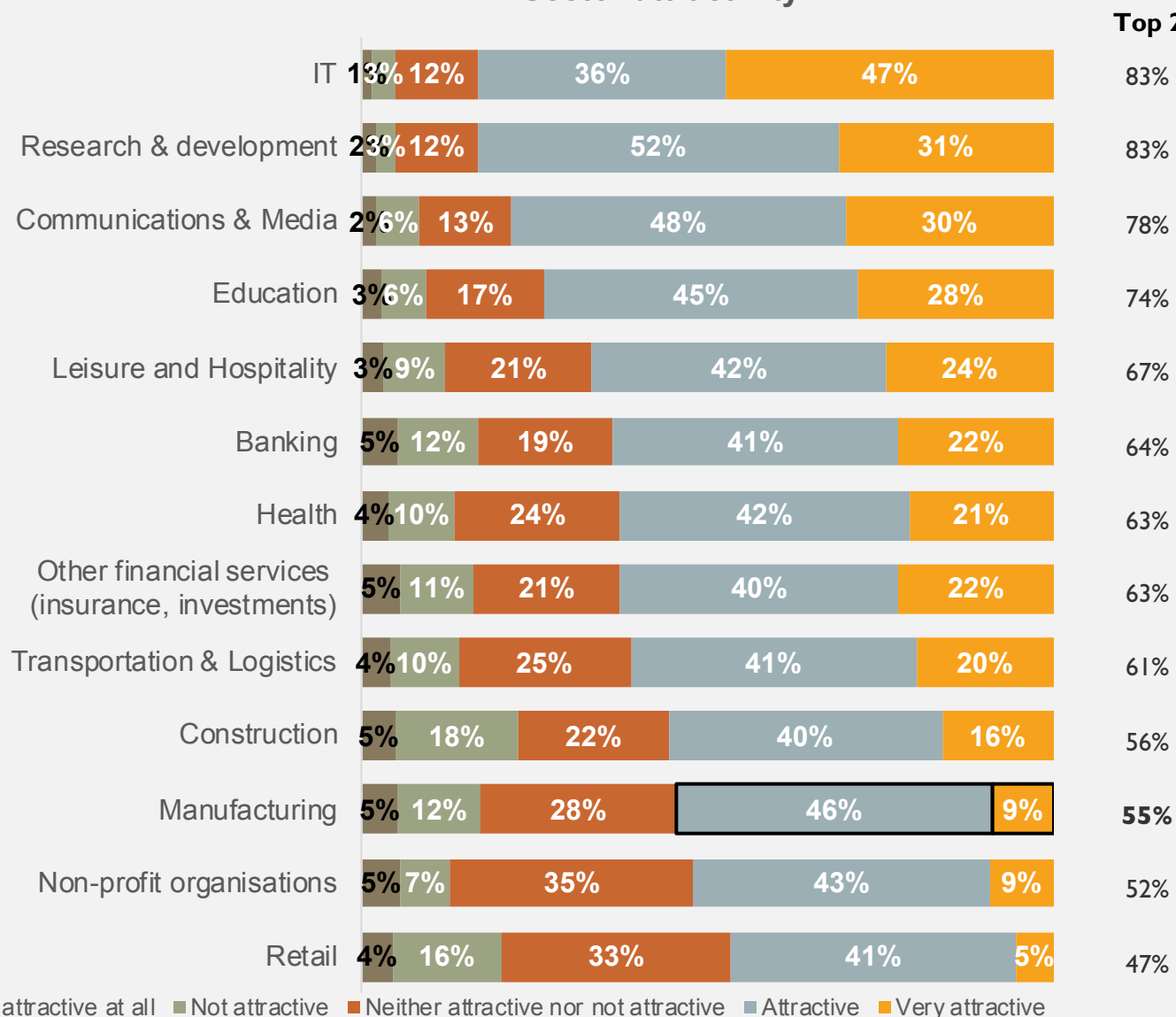
A MARKED PREFERENCE TOWARDS THE PRIVATE SECTOR



- In line with the results of the qualitative phase, there is a marked preference towards the private sector (88%) vs the public sector (71%) among the respondents
- Moreover, engineering and industrial logistics students tend to find the public sector less attractive than their peers (65% and 64% respectively)

MANUFACTURING IN THE BOTTOM 3

Sector attractiveness



- Overall, 'IT' and 'Research and development' seems to be the most attractive sectors (83% each) and followed by 'Communication & Media' (78%)
- 'Retail' seems to be the least performing with less than half of the students finding it to be at least attractive
- While the 'Manufacturing' sector has more than half of the students finding it at least attractive, it is still among the bottom 3 in terms of attractiveness
- Construction and Retail register the highest rate of unattractiveness with bottom 2 of 23% and 20% respectively

MANUFACTURING PERFORMING BETTER AMONG ENGINEERING AND INDUSTRIAL LOGISTICS STUDENTS

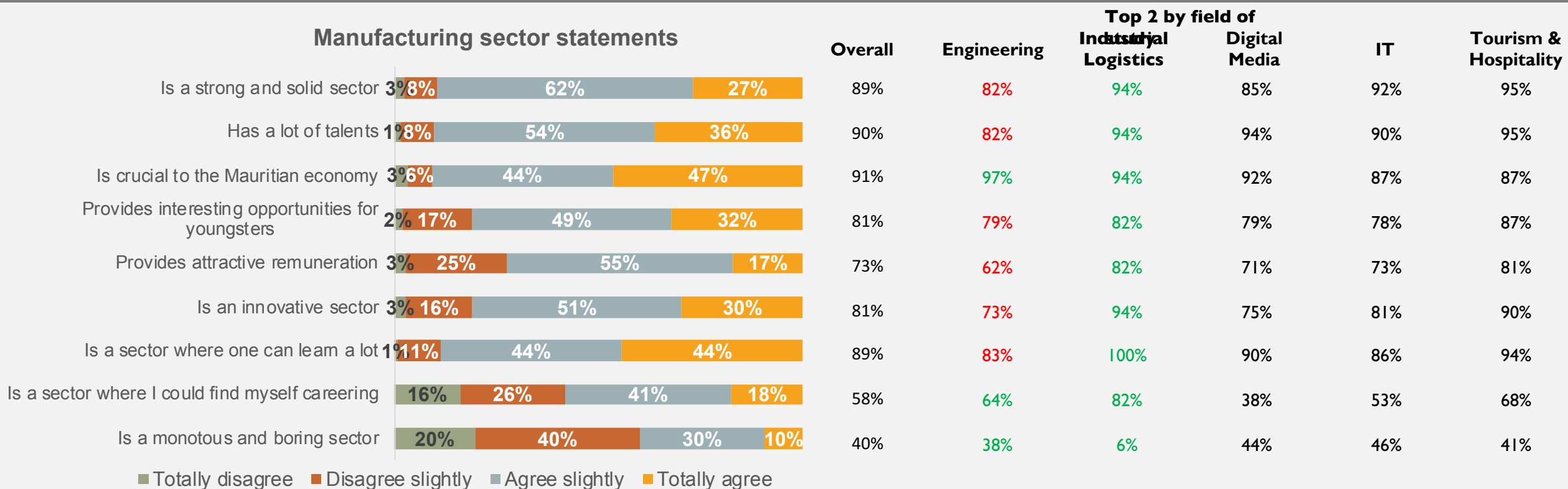
Attractiveness of sectors by field of study

(Top 2 – Attractive + Very attractive scores)

Sector	Overall	Engineering	Logistics	Digital Media	IT	Tourism & Hospitality
IT	83%	73%	76%	96%	99%	67%
Research and development	83%	88%	88%	75%	85%	81%
Communications & Media	78%	59%	76%	94%	77%	89%
Education	74%	68%	76%	71%	71%	84%
Leisure and Hospitality	67%	44%	71%	73%	57%	97%
Banking	64%	32%	59%	63%	78%	81%
Health	63%	48%	76%	67%	59%	75%
Other financial services (insurance, investments)	63%	32%	82%	60%	70%	83%
Transportation and Logistics	61%	50%	100%	63%	59%	63%
Construction	56%	74%	53%	58%	44%	49%
Manufacturing	55%	64%	71%	54%	43%	56%
Non-profit organisations	52%	47%	47%	54%	56%	52%
Retail	47%	35%	53%	44%	35%	73%

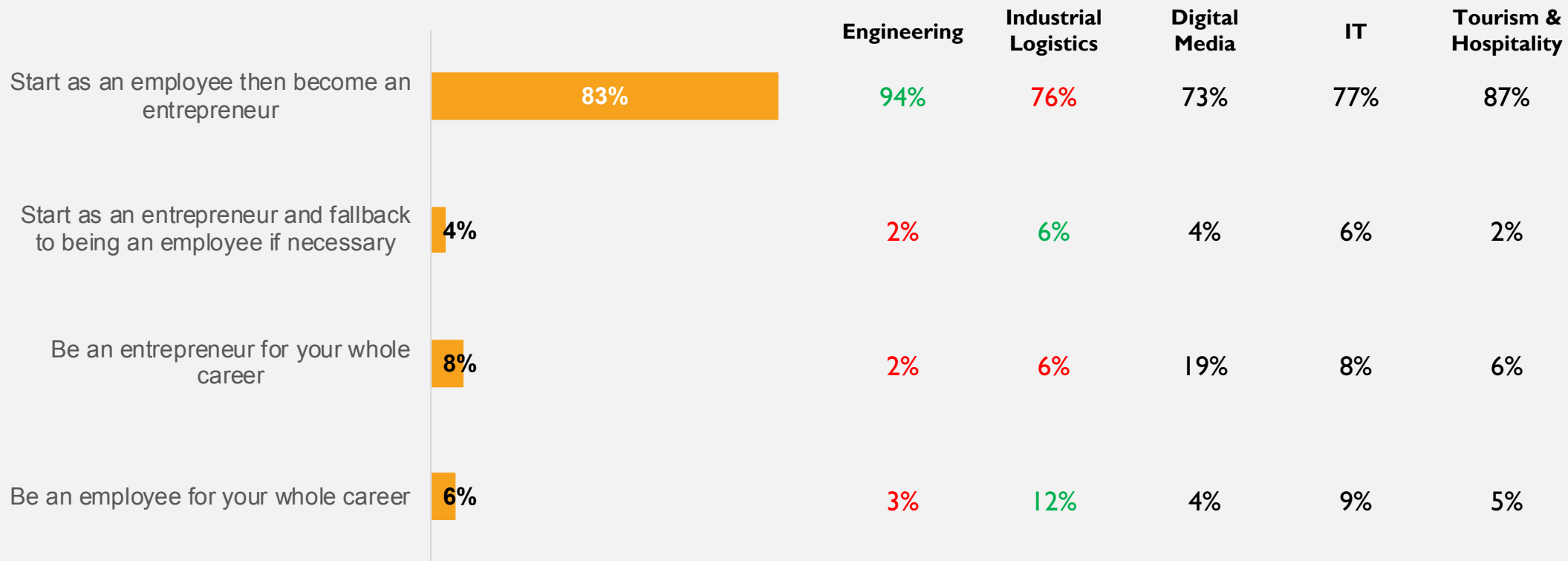
- While on overall, Manufacturing is slightly about the half-mark for attractivity, it performs better among Engineering (64%) and Industrial Logistics (71%) students
- IT students are the only ones where attractivity of the manufacturing sector drops under half at 43%

POSITIVE VIEW OF THE MANUFACTURING SECTOR BUT LESS SO FOR CAREERING



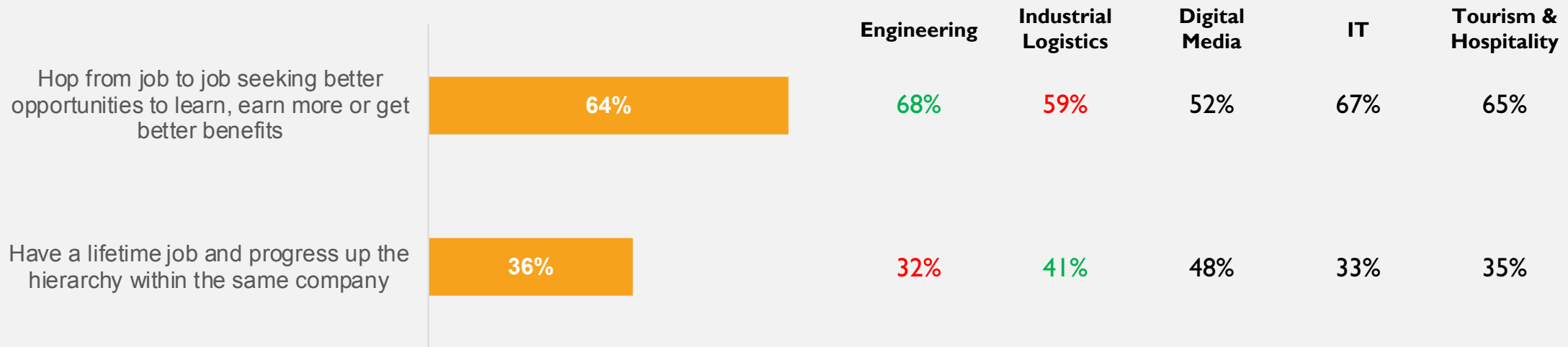
- For the most part, the manufacturing sector seems to be evaluated rather positively, with most questions showing 80% of participants at least agreeing with positive statements about the sector, and less than half agree that it is monotonous and boring sector
- However, when questioned about the possibility of careering in the sector, the percentages drop rather dramatically to 58%, with only Industrial logistics having an agreeing rate that is above 82%
- Surprisingly enough, students from the Tourism and hospitality sector seem to be more open to a career there (68%) than engineering students (64%), which is likely due to the effect of the Covid on the tourism sector

A PREFERENCE TOWARDS ENTREPRENEURSHIP



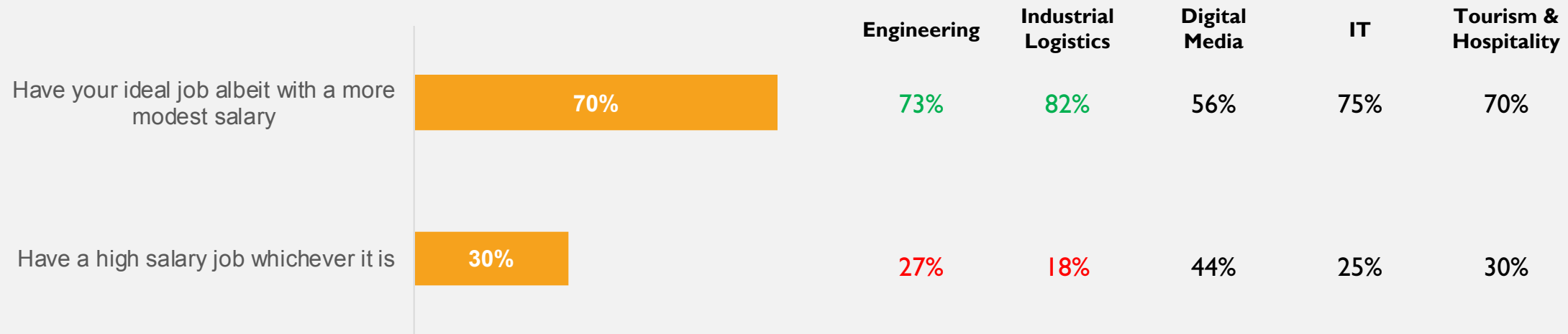
- 94% of students would at least consider being an entrepreneur with a marked preference towards starting as an employee then become and entrepreneur across field of studies (83%), likely to gain experience first
- Engineering students show a greater desire to start as an employee then become and entrepreneur (94% vs 83%) while 12% Industrial logistics students of would rather be an employee all their careers compared to the 6% on overall
- Digital Media students show a greater propensity towards being an entrepreneur for their whole career (19%) compared to other students

LEANING TOWARDS JOB HOPPING



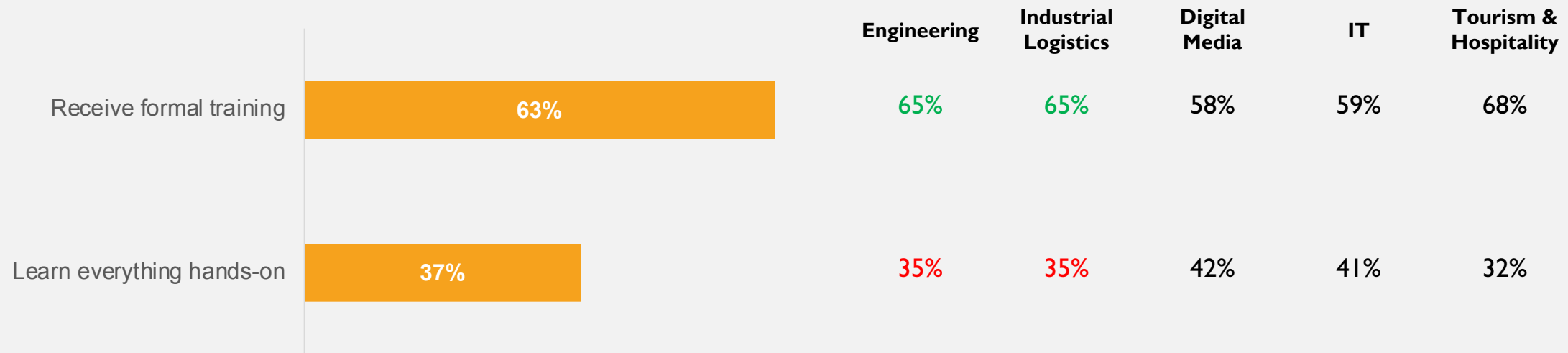
- Overall, 64% of students are more inclined towards job hopping as opposed to a lifetime career
- Both Industrial Logistics (41%) and Digital Media (48%) seem to have a greater propensity towards a lifetime job within the same company

GREATER PREFERENCE TOWARDS THE IDEAL JOB



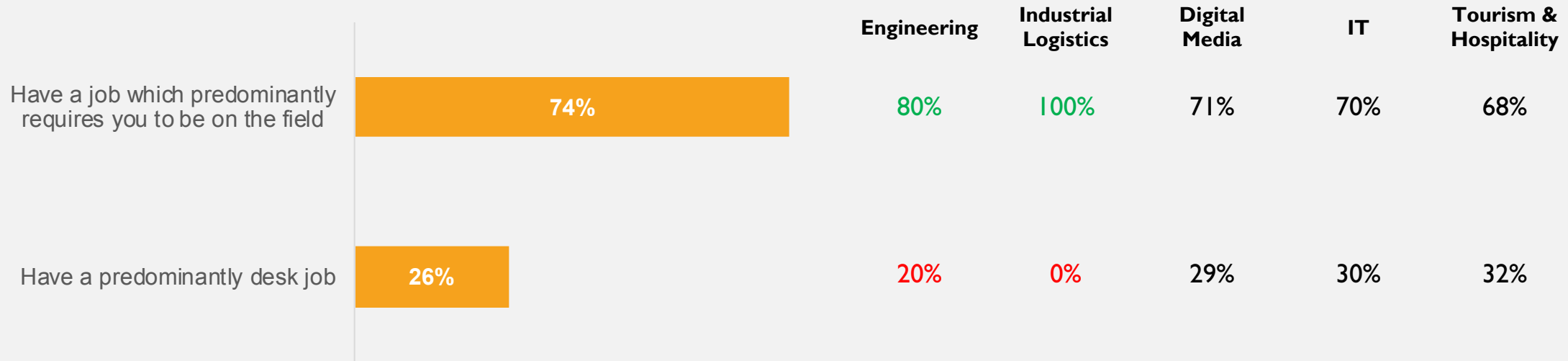
- The majority of students would prefer an ideal, more modest job (70%) as opposed to a high salary job whichever it is (30%)
- Industrial logistics students seem to be more highly geared (82%) toward with ideal job, while Digital Media students tend more towards a high salary (44%) than the overall

A PREFERENCE FOR FORMAL JOB TRAINING



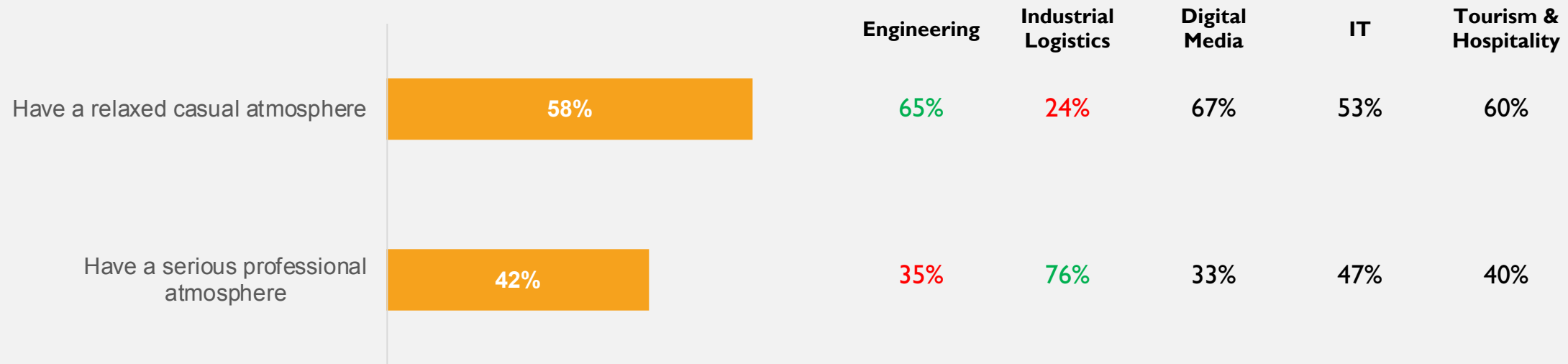
- Most students claim that they would prefer formal training (63%) over learning everything hands-on (37%)
- However, this preference is lesser for Digital Media (58%) and IT (59%) students

PREFERENCE FOR A JOB THAT REQUIRES ONE TO BE ON THE FIELD



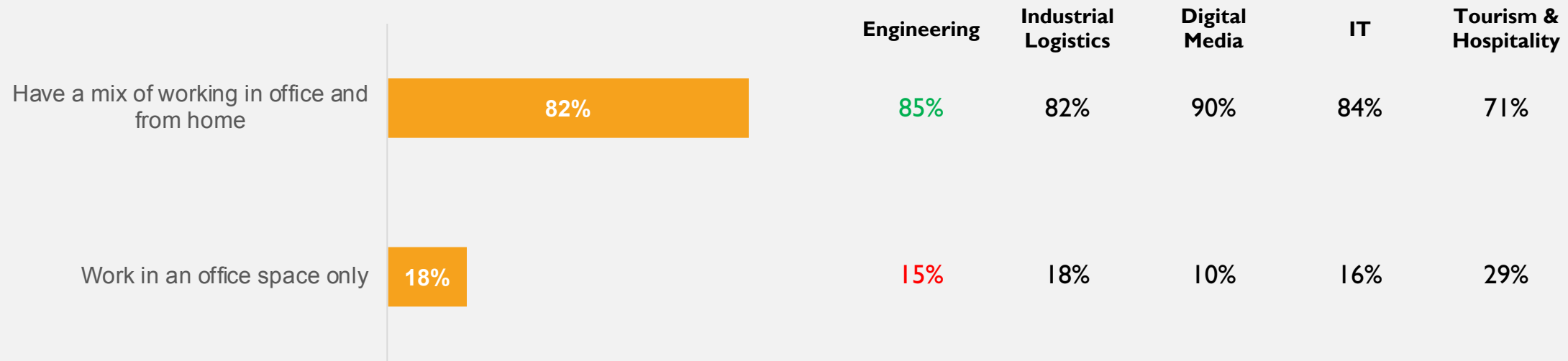
- The majority of students would prefer to have a job that would require them to be on the field (74%)
- The marked preference of Industrial Logistics students (100%) is likely to be due to their choice of field

DIVIDED BETWEEN CASUAL AND PROFESSIONAL ATMOSPHERES



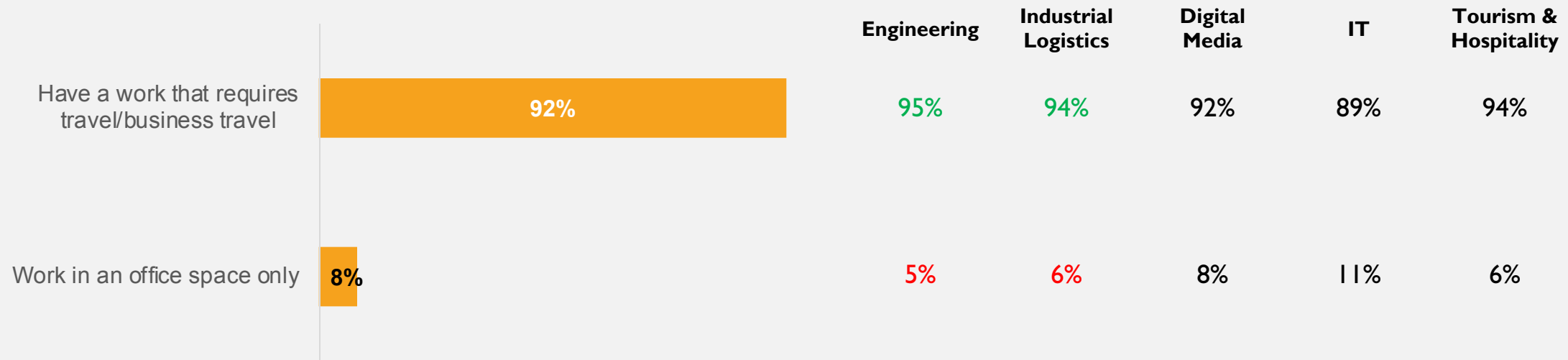
- Engineering (65%), Digital Media (67%) and Tourism & Hospitality students (60%) tend towards having a more relaxed casual atmosphere than the overall
- On the other hand, more than three quarters of Industrial Logistics students would prefer a serious professional atmosphere, while IT students are more divided and have only a slight leaning (53%) towards a casual atmosphere

MAJOR PREFERENCE FOR A MIX OF IN OFFICE AND FROM HOME



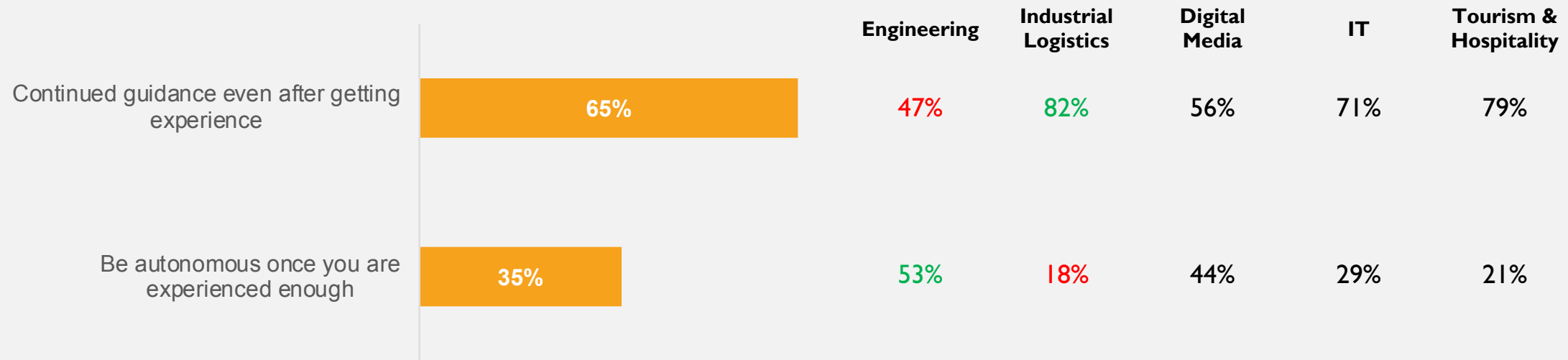
- The large majority of students prefer having a mix of working in office and from home (82%) as opposed to working in office space exclusively (18%)

LARGE PREFERENCE FOR A JOB THAT REQUIRES TRAVEL



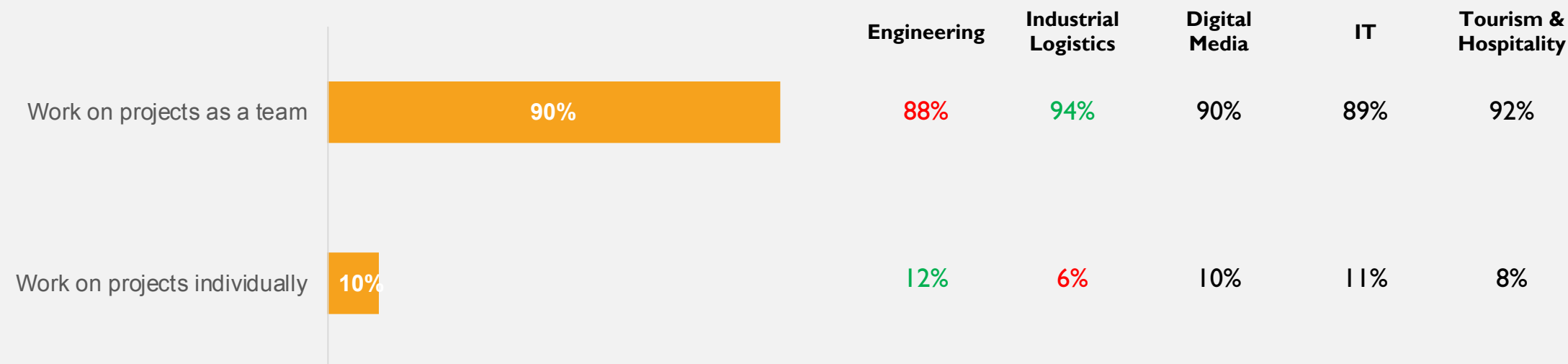
- Nearly all of the students would prefer a work that requires travel/business travel (95%)

MOST PREFER CONTINUED GUIDANCE AFTER GETTING EXPERIENCE



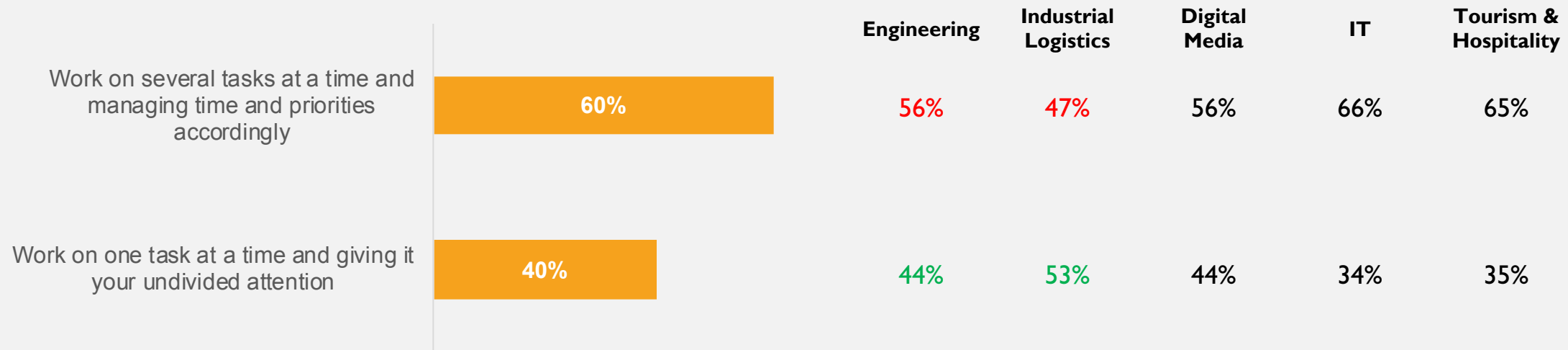
- With the exception of Engineering students, students prefer to have continued guidance even after getting experience (65%)
- Engineering are more divided, and leaning slightly towards being autonomous once experienced enough (53%), while Industrial Logistics students show a preference for continued guidance (82%) that is higher than the overall

TEAMWORK OVER INDIVIDUAL WORK



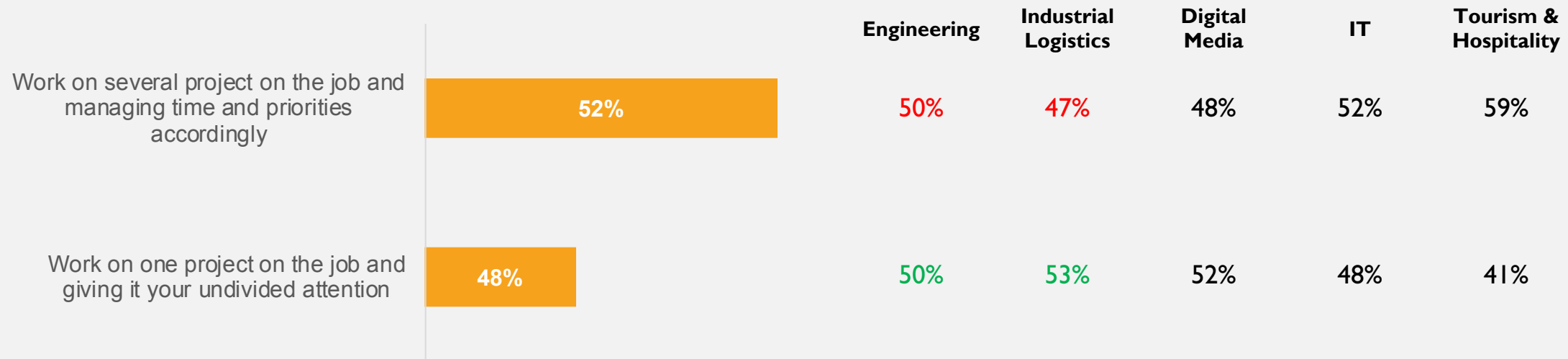
- The large majority students, and across field of study, would prefer teamwork (90%) as opposed to individual work

PREFERENCE TOWARDS MULTI-TASKING



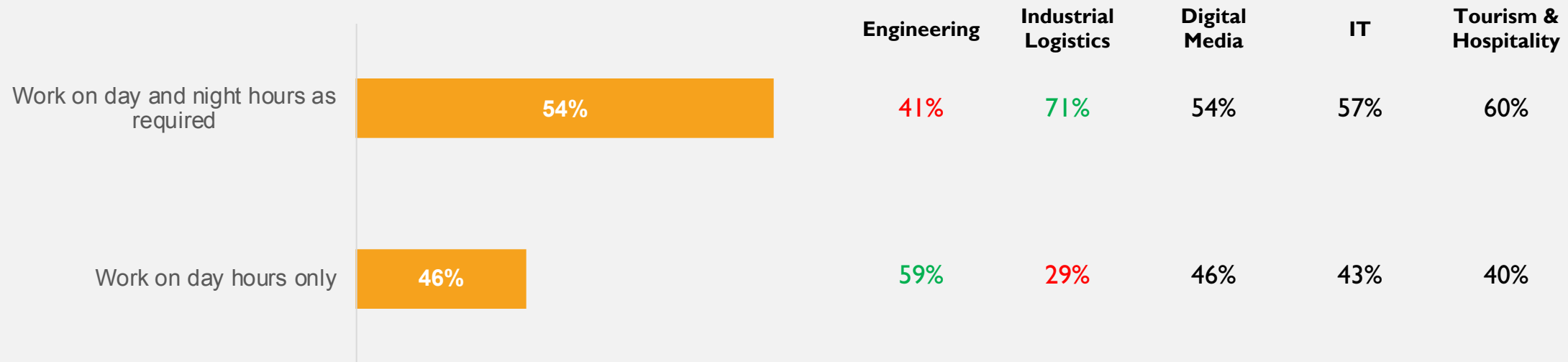
- With the exception of Industrial logistics, most students (60%) tend towards working on several task at a time

DIVIDED OPINION ABOUT PROJECTS



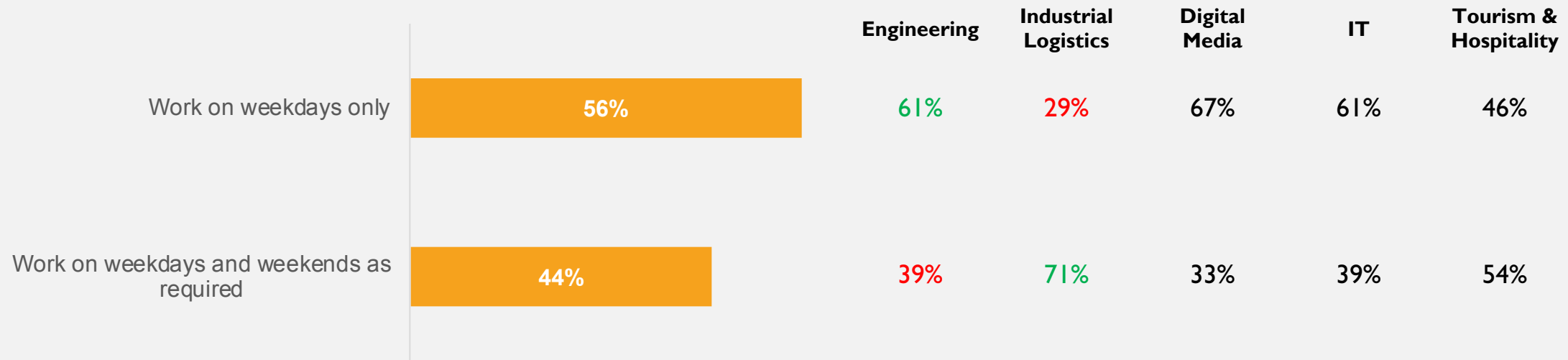
- Opinions seem to be divided regarding working on one or several projects at a time with IT (52%) and Tourism & Hospitality (59%) students leaning towards working on several projects while Industrial Logistics (52%) and Digital Media (52%) would rather work on only one project at a time
- There does not seem to be any inclination among engineering students with views being split evenly among the two sides

LEANING TOWARDS WORKING BOTH DAY AND NIGHT HOURS



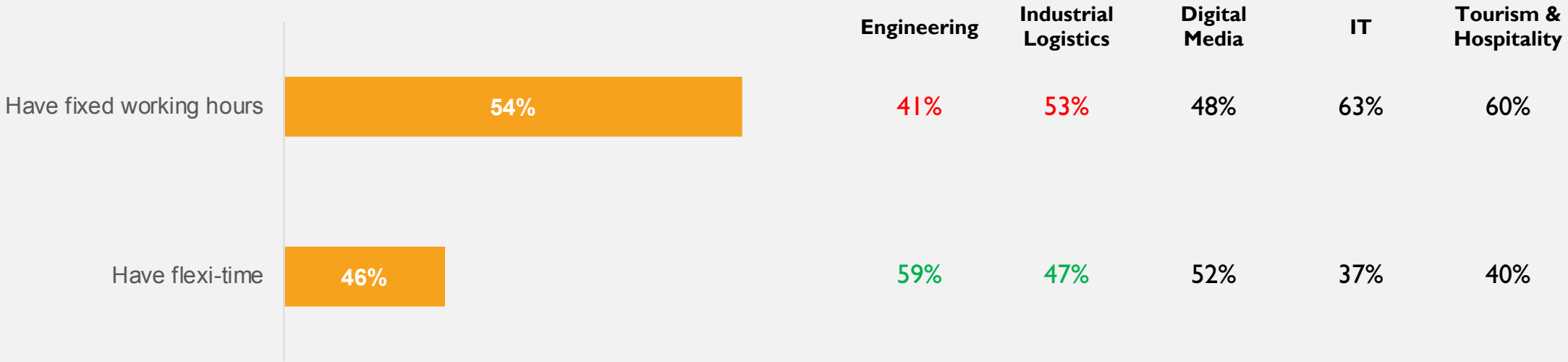
- Only engineering students lean towards working on day hours only (59%) while Industrial Logistics students seem to have the strongest acceptance of working on day and night hours as required (71%)

DIVIDED OPINIONS ON WORK DAYS



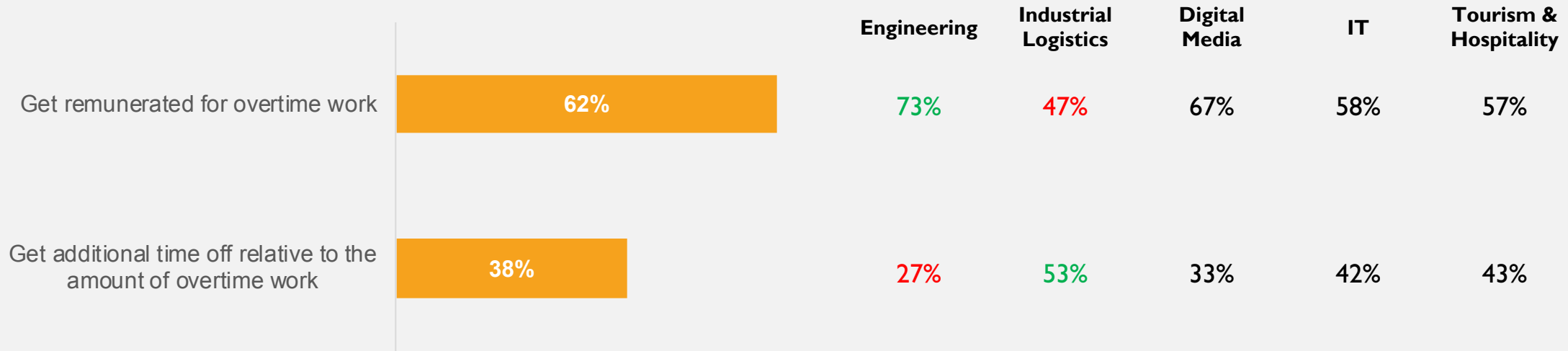
- Engineering (61%), Digital Media (67%) and IT (61%) students lean more towards working on weekdays only
- Whereas Industrial Logistics (71%) and Tourism & Hospitality (54%) are more inclined towards working both week days and weekends as required

SLIGHT PREFERENCE FOR FIXED WORKING HOURS



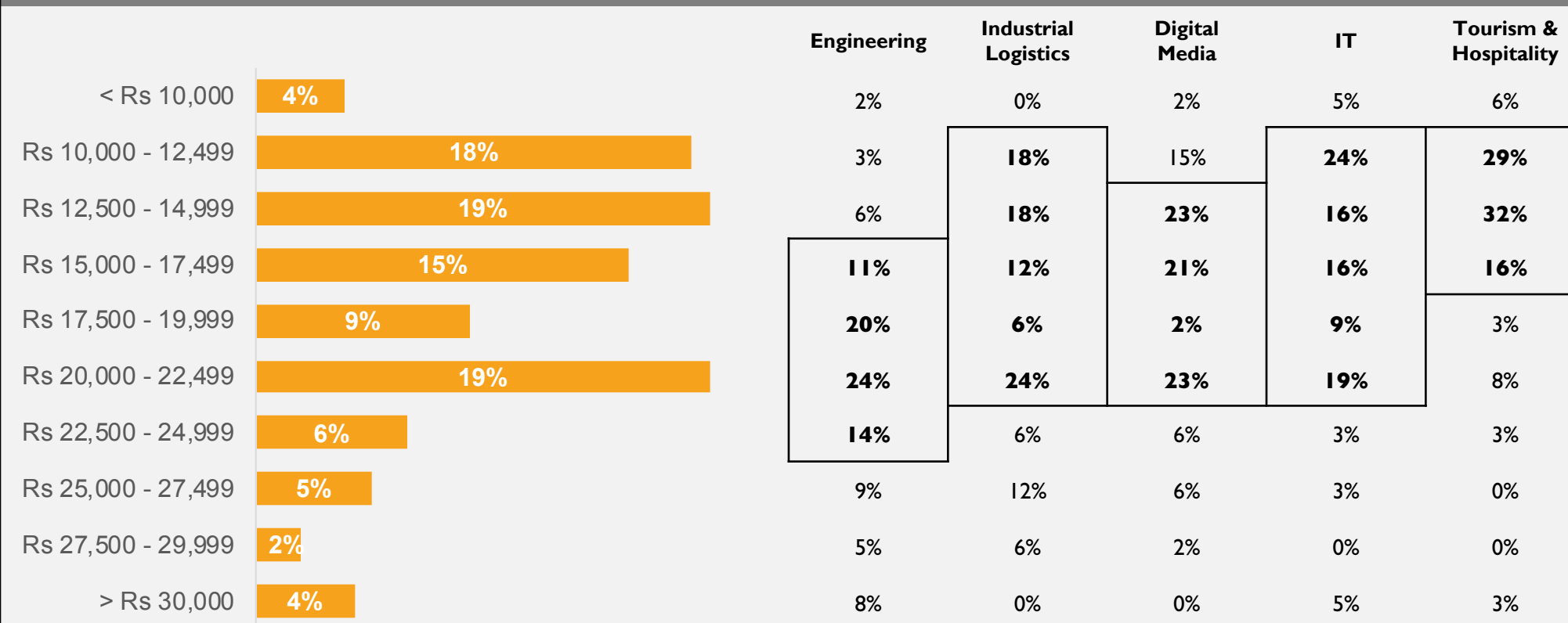
- Industrial Logistics (53%), IT (63%) and Tourism & Hospitality (60%) students seem to prefer fixed working hour, while Engineering (59%) and Digital Media (52%) seem to favour flexi-time

PREFERENCE FOR REMUNERATED OVERTIME



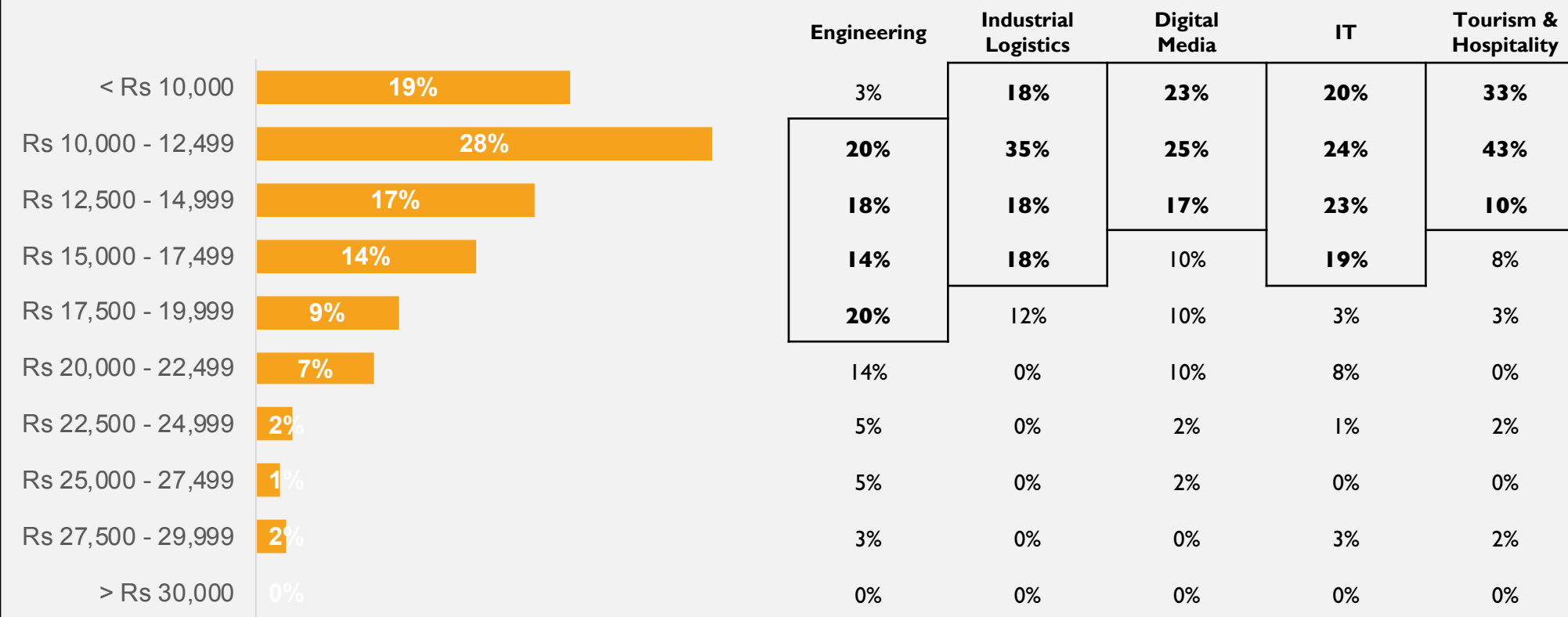
- Industrial Logistics (53%), IT (63%) and Tourism & Hospitality (60%) students seem to prefer fixed working hour, while Engineering (59%) and Digital Media (52%) seem to favour flexi-time

FAIR SALARY FOR FIRST EMPLOYMENT



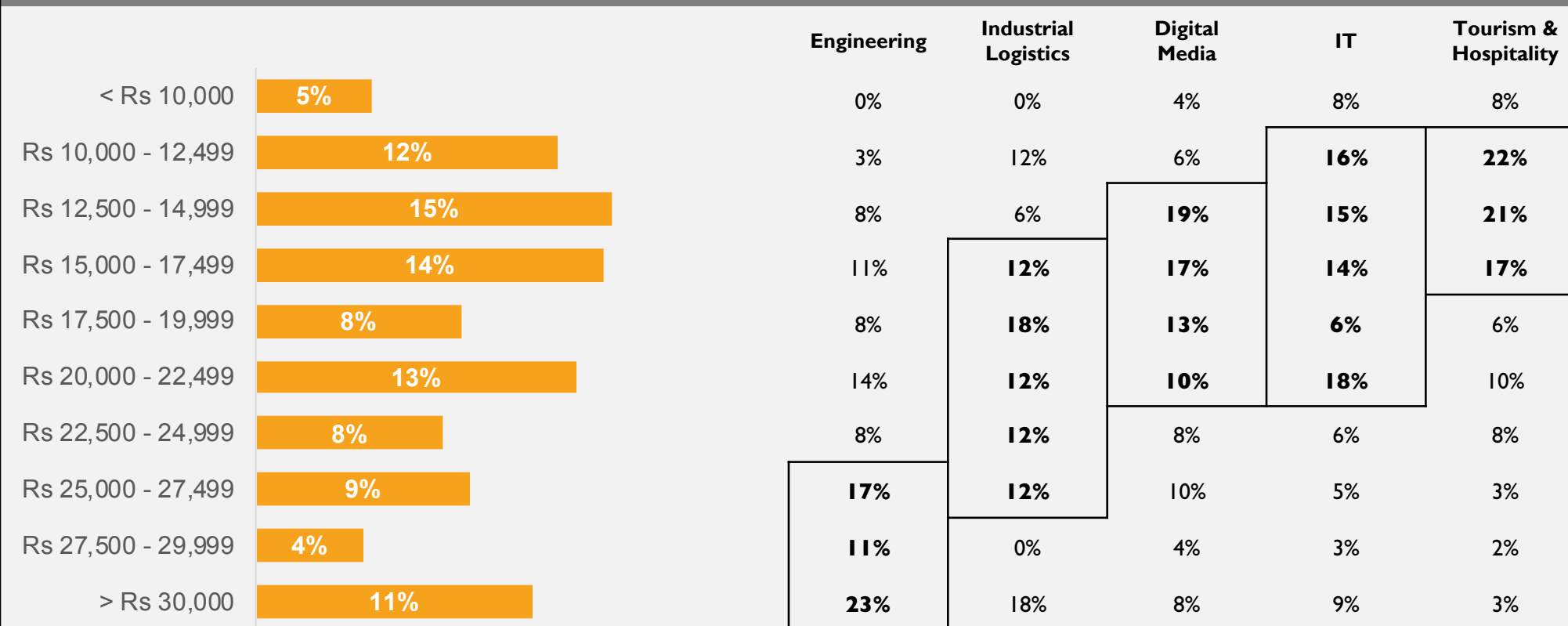
- What is considered to be a fair salary for a first employment differs among students, with:
 - Engineering: 69% picking categories between Rs 15,000 – Rs 24,999
 - Industrial Logistics: 72% picking categories between Rs 10,000 – Rs 22,499
 - Digital Media: 69% picking categories between Rs 12,500 – Rs 22,499
 - IT: 84% picking categories between Rs 10,000 – Rs 22,499
 - Tourism & Hospitality: 77% picking categories between Rs 10,000 – Rs 17,499

LOWEST ACCEPTABLE SALARY FOR FIRST EMPLOYMENT



- What is considered to be the lowest acceptable salary for a first employment differs among students, with:
 - Engineering: 72% picking categories between Rs 10,000 – Rs 19,999
 - Industrial Logistics: 89% picking categories between < Rs 10,000 – Rs 17,499
 - Digital Media: 65% picking categories between < Rs 10,000 – Rs 14,999
 - IT: 86% picking categories between < Rs 10,000 – Rs 17,499
 - Tourism & Hospitality: Rs 10,000 picking categories between Rs 10,000 – Rs 17,499

MINIMUM SALARY TO EXCEED EXPECTATIONS FOR FIRST EMPLOYMENT



- What is considered to be minimum salary to exceed expectations for a first employment differs among students, with:
 - Engineering: 51% picking categories between Rs 25,000 – > Rs 30,000
 - Industrial Logistics: 89% picking categories between < Rs 10,000 – 17,499
 - Digital Media: 65% picking categories between < Rs 10,000 – Rs 14,999
 - IT: 86% picking categories between < Rs 10,000 – Rs 17,499
 - Tourism & Hospitality: Rs 10,000 picking categories between Rs 10,000 – Rs 17,499

ENGINEERING AND INDUSTRIAL LOGISTICS WITH HIGHER SALARY EXPECTATIONS THAN THE OVERALL

First job salary Means & Standard Deviations

Field of study	Lowest acceptable		Fair		Exceed Expectations	
	Mean	Standard Deviation	Mean	Standard Deviation	Mean	Standard Deviation
Engineering	Rs 16,969	Rs 4,854	Rs 21,098	Rs 4,906	Rs 23,466	Rs 5,834
Industrial Logistics	Rs 13,235	Rs 2,999	Rs 18,602	Rs 5,692	Rs 21,029	Rs 6,207
Digital Media	Rs 14,296	Rs 4,398	Rs 17,369	Rs 4,901	Rs 19,375	Rs 6,009
IT	Rs 14,066	Rs 4,187	Rs 16,629	Rs 5,297	Rs 18,132	Rs 6,256
Tourism & Hospitality	Rs 12,182	Rs 3,397	Rs 14,781	Rs 4,442	Rs 16,309	Rs 5,414
All	Rs 14,322	Rs 4,474	Rs 17,536	Rs 5,432	Rs 19,400	Rs 6,434

- Both Engineering and Industrial Logistics students have expectations that are above the overall average while 'IT' and 'Tourism & Hospitality' seem to be below this average



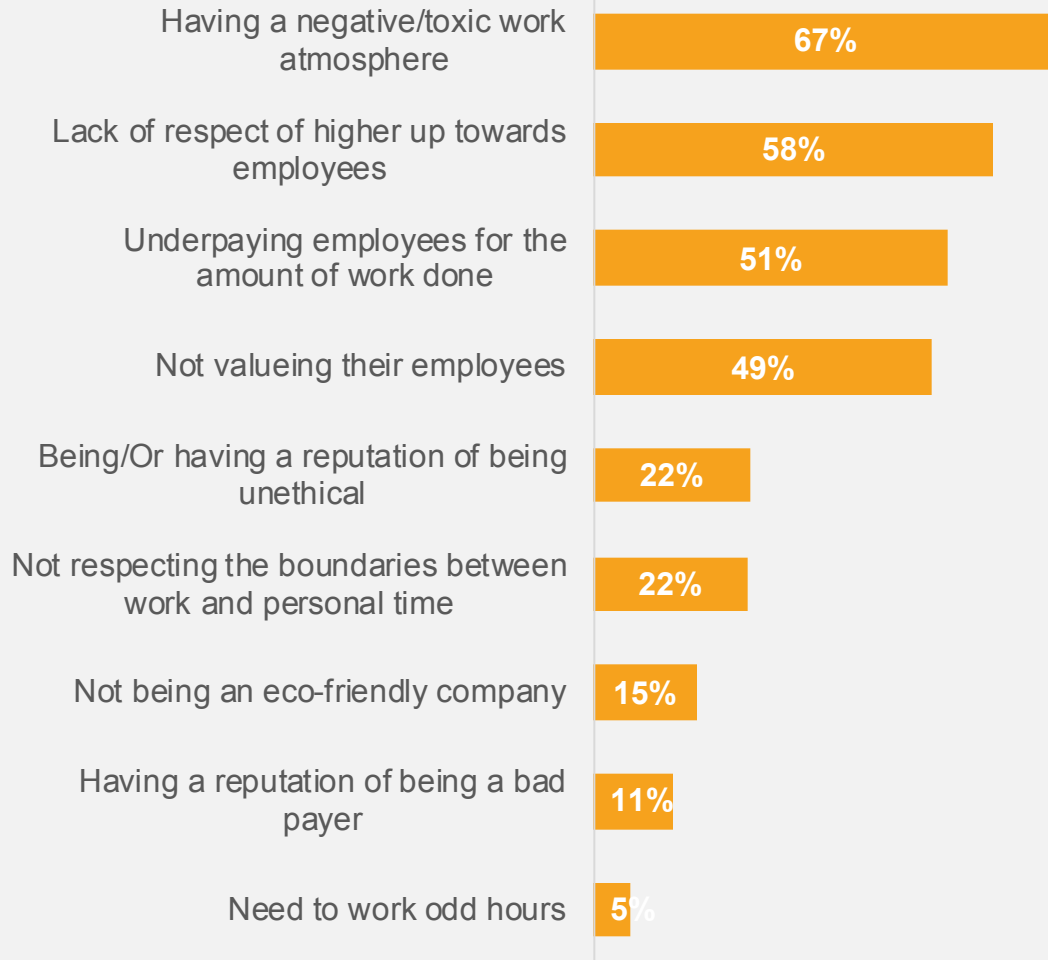
Q29. What would you consider to be a fair salary range for your first employment after you complete your studies?

Q30. What would you consider to be the lowest salary range that would be acceptable to you for your first employment after completing your studies?

Q31. What would be the minimum salary range that you would consider to be exceeding your expectations for your first employment after completing your studies? n=273

UNFAIR TREATMENT OF EMPLOYEES AS THE GREATEST DEALBREAKERS

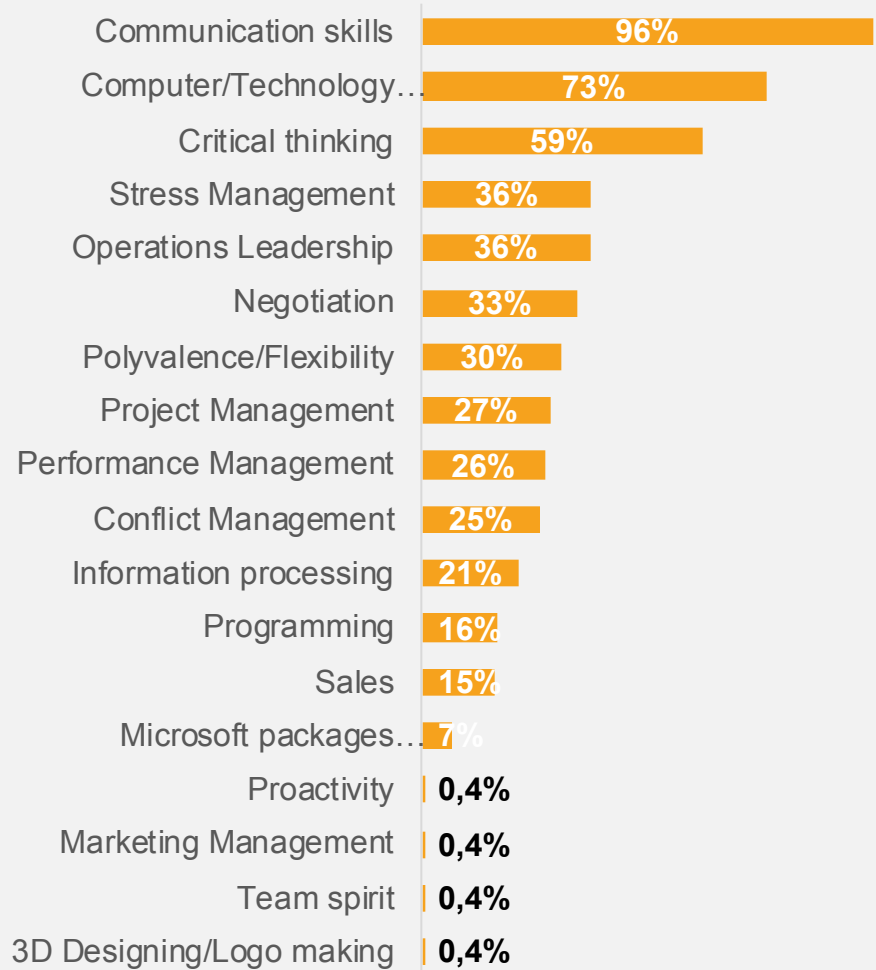
Greatest Dealbreakers in a company employing them or looking to employ them



- Having a negative/toxic work atmosphere is the most reported dealbreaker (67%)
- However, unfair treatment of employees is likely to be the greatest dealbreaker given that the next 3 top-most dealbreakers are:
 - Lack of respect of higher ups towards employees (58%)
 - Underpaying employees for the amount of work done (51%)
 - Not valuing employees (49%)

COMMUNICATION SKILLS AS THE MOST IMPORTANT ONE

Most important skills on the job market



- Overall, nearly all students (96%) believe that communication skills are crucial to have on the job market nowadays
- They also seem to consider computer/technology literacy as very important (73%) given its position as second in this list
- Critical thinking comes third at 59%

END OF REPORT